

2023<br>Classified Service<br>Pay Plan and Compensation Report

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## Executive Summary

The classified service workforce consists of over 17,000 employees within 68 State of New Mexico (State) executive agencies, boards, and commissions. The State recognizes that its employees are its most valuable asset and that these employees are critical to providing services to all New Mexicans. Employment with State government represents a career in public service, and an opportunity to deliver excellence, accountability, and efficiency throughout New Mexico.

Both private and public employers seek to attract and retain qualified and dedicated employees to transform strategy into success. Accordingly, it is critical to have a sound compensation program that is externally competitive. The State continues to experience pressure as private and other public sector organizations compete for the same workers that the State is trying to attract and retain. Toward that end, the State Personnel Office has developed occupation-based pay lines to address market pricing issues including-- , all of which have been approved by the State Personnel Board and are currently in use by agencies.

SPO strives to address these challenges with thoughtful flexibility.

## Purpose of Plan and Report

The State Personnel Board (SPB) Rules require the SPB to annually review and adopt (1) a pay plan describing the SPB's compensation philosophy and how consistent application of that philosophy is achieved, and (2) a compensation report providing a summary of the status of the classified pay system and the results of the State's annual compensation survey, including total compensation. The SPB is also required to submit the compensation report to the Governor and the Legislative Finance Committee. ${ }^{1}$ This document serves as both the official plan and report.

The compensation report conveys economic pay trends, findings, and data derived from the compensation and benefits surveys compiled by the National Compensation Association of State Governments, local public bodies such as county and city governments, and national subscription survey data and analyzed by the State Personnel Office (SPO). This data is analyzed to illustrate the salary ranges, rates, average salaries, and benefits for benchmark classifications identified in the regional, eight state labor market in which our State classified service competes as an employer of choice ("Comparator Market"). The report also summarizes key findings and comparative data showing the relationship of the State's wages and compensation programs to the Comparator Market. Additionally, it presents data on State employee demographics, the use of available pay mechanisms, and industry-accepted workforce metrics for the enhancement of the classified service pay system.

## Compensation Philosophy and Consistent Application

[^0]
## Personnel Act

The Personnel Act requires New Mexico to establish and maintain a system of personnel administration for classified employees based solely on employee qualifications and abilities that provides greater economy and efficiency in the management of State affairs. ${ }^{2}$

## Compensation Philosophy

The Compensation System (salary and benefits) for classified State government employees will be structured to recruit, retain, and motivate a quality workforce to support the mission of State Government and provide a high level of efficient, effective, and responsive services meeting the needs of New Mexicans.

## Consistent Application

To ensure consistent application of this philosophy, SPO:

- Relies on an established job evaluation methodology to consistently value classified positions based on job size and market value analysis.
- Utilizes appropriate placement analysis to consistently identify equitable pay rates for classified workers based on experience and qualifications.
- Applies SPB Rules consistently, to ensure fair and equitable compensation practices throughout the classified service.


## Job Evaluation Methodology

SPO uses the Hay Guide Chart-Profile Method of Job Evaluation to measure the relative size and value of all classified service jobs. This process quantifies the size and value of job content by using a point system to evaluate four job factors: know-how (the skill needed for acceptable job performance), problem solving (the thinking required for the job), accountability (the job's impact on the end results of the organization), and additional compensable elements (working conditions). The total points assigned to a job through this evaluation process are then used to assign the job to the appropriate pay band. SPO's continuous application of the Hay Method over decades has created consistency in the State's job evaluation process and maintains the internal equity of the State Compensation System.

## Appropriate Placement

SPB Rules require that an employee's rate of pay upon hire, in pay band adjustment, promotion, or transfer within the classified service reflect "appropriate placement" within the pay band. ${ }^{3}$ In trying to appropriately place an employee, State agencies and managers must consider certain factors, including the employee's education, experience, training,

[^1]certification, and licensure; internal pay equity between the employee and co-workers in the same classification; and budget availability. By diligently performing this appropriate placement analysis, agencies maintain consistency in pay within their organizations.

## Pay Mechanisms Requiring State Personnel Director Review

SPB Rules also require State Personnel Director approval when rates of pay or changes to pay exceed certain parameters. For example, Director approval is required before an agency can: offer a prospective employee an entrance salary in the principal contributor zone of the pay band (above $114 \%$ Compa-ratio), grant an employee an in pay band adjustment, promote an employee with a salary increase of less than $5 \%$ or more than $15 \%$, demote an employee with a salary reduction of more than $15 \%$, or transfer an employee with a salary increase of more than $10 \%{ }^{4}$ This allow SPO to stay apprised of pay trends within individual State agencies. It also enables SPO to ensure a level of consistency across the State pay system, which otherwise might be skewed by the differing levels of funding available to different agencies.

## Classified Employee Pay Compared to Market

The State strives to pay a competitive public sector salary, while remaining fiscally responsible, in order to compete with both private and public employers in the Comparator Market as well as the local NM market. Currently, the State's annual classified employee average base salary is $\$ 63,960$. For FY24, the State had the opportunity to increase all salary schedules $6 \%$ in conjunction with legislative increases approved through legislation, the market reevaluation for the Information Technology salary schedule was also completed which reengineered a severely outdated compensation model that was behind the Comparator Market in several benchmarks. At every opportunity, however, SPO adjusts its salary structures in concert with merit increases approved by the Legislature in an effort to keep State pay and salary structures as closely aligned with the market as possible. In addition, for newer occupation-based salary structures, the Compensation and Classification Team set the pay line midpoints at or above current market, making our pay policy more competitive in these job sectors.

In 2001, the State's general salary schedule pay band width was expanded to $78 \%$ to better enable employees to be promoted in pay, as their skills increased, while moving laterally within the pay band, rather than having to be promoted from one pay band to another. In FY14, SPO narrowed the pay band width to $74 \%$, in an effort to bring the State classified service pay band width closer to the industry standard of $30 \%-50 \%$. The Administration at that time, working with the Legislature, budgeted vacancies at midpoint rather than at the minimum of the pay band, a practice which continues. In a continuing effort to keep the State's compensation practices in line with industry standards, the recently developed pay lines described above have narrower pay band widths of $60 \%$ (IT), $60 \%$ (Engineering, Architecture, Attorneys, Social Services, Healthcare, Peace Officer), and $40 \%$ (Corrections, Healthcare-Physicians). The General salary schedule was reworked into ranges $30 \%-60 \%$.

The salary structures are the foundation upon which State employees can be appropriately compensated. The next important step is for agency budgets to be funded in support of appropriate compensation.

[^2]
## Use of Alternative Pay Bands

Currently, over $15 \%$ of the State's job classifications within the General Salary Structure are assigned to Alternative Pay Bands (APBs).The use of market based occupational schedules and changes to the General Salary Structure will continue to reduce the number of APBs used. The number of APBs is an indicator that the need for other occupational schedules continues to exist to ensure these classification are not behind the Comparator Market.

APBs were originally designed to be used on an exception basis only, to address compensation issues related to recruitment and retention that could not normally be handled within the General Salary Structure. Jobs are evaluated and assigned to pay bands to appropriately capture and maintain internal equity to other similar-sized jobs within the classified service. When external market demand exceeds supply in the labor market, pressure is placed on the State's compensation structure. This market pressure impacts the State's ability to attract and retain well-qualified applicants with market competitive salaries, resulting in the SPB "temporarily" assigning job classifications to higher pay bands. These APBs are reviewed annually, and SPO's Compensation and Classification Division presents recommendations to the SPB to renew or discontinue the temporary APB assignments.

With the implementation of recent occupation-based classification and salary schedules, the State has been able to greatly reduce the number of APBs by creating salary structures that are more responsive to movement in their respective markets. Each occupational group created removes significant numbers of classifications that previously required APBs.

## Compa-Ratios

Compa-ratio is a measure of actual pay relative to the midpoint of the pay range at issue and is an industry standard measurement of compensation. It is expressed as a percentage of the midpoint of the pay band. ${ }^{5}$

When evaluating individual agencies:

- The average Compa-ratio throughout the State ranges from $87 \%$ to $111 \%$.
- 27 executive agencies have an average Compa-ratio of less than $100 \%$; and,
- 1 executive agencies have an average Compa-ratio of over $110 \%$.

This indicates that the changes to the salary schedules allow agencies to compete with the market. The adjustments to the General salary schedule have also provided an opportunity for agencies to evaluate how they pay and also to evaluate and address compaction without being constrained by outdated pay ranges.

## Pay Line Changes

SPO continues to develop and maintain a market-focused classification and compensation system that captures different families of work within occupational pay lines. The intent of this system is to develop and implement pay lines to allow

[^3]more targeted, well-planned increases to be delivered, easing market tensions, and bringing New Mexico closer to the Comparator Market.

In March 2022, Governor Michelle Lujan Grisham signed into law an unprecedented compensation package for State of New Mexico employees. The compensation package established a $\$ 15$-dollar minimum wage for State employee and simultaneously addressed compaction issues that stem from raising minimum pay rates only. This opportunity allowed the General Salary Structure to be reengineered to meet the changes presented by the $\$ 15$-dollar minimum wage and also address long standing issues with the general salary schedule, including ineffective utilization of pay ranges and limited ability to compete with market comparators.

## Salary Surveys \& Data Sources

## Annual Salary Survey Purpose

Annually, SPO's Compensation and Classification Team participates in salary surveys that assess the State's labor market competitiveness. These surveys compare the State's salary structure (pay bands) and current pay practices (actual pay) with several states in the Comparator Market, as well as with NM local public bodies. Some of these surveys also compare the State's employee benefits (insurance, leave, etc.) to those of the labor market. In addition, SPO's Compensation and Classification Team reviews and analyzes numerous, credible, salary and budget reports to collect nationwide and statewide salary data. (See Appendix A).

These salary and budget reports represent a:

- Large national sample of state employees;
- Variety of job occupations (clerical, administrative, trade, counseling, law enforcement, etc.); and,
- Range of levels in job complexity (measured in job content points).


## National Compensation Association of State Governments Salary Survey

SPO participates annually in a comprehensive salary survey of benchmark job classifications sponsored by the National Compensation Association of State Governments (NCASG). The NCASG's primary objectives are to improve the validity of job matches, to improve the accuracy of data in salary surveys among states, and to reduce the number of individual surveys exchanged among the states on an annual basis.

In 2023, 33 state governments participated in NCASG's annual survey, representing over 970,600 public sector employees.

## Total Compensation

The U.S. Bureau of Labor Statistics defines total compensation as "the complete reward/recognition package for employees, including all forms of money, benefits, perquisites, services and inkind payments."

The State of New Mexico provides a competitive employee benefit package that includes employer-paid medical insurance contributions; pension (retirement) contributions; and paid leave allowances for vacation days, sick days, personal days, and paid holidays. Additionally, State employees may take advantage of a Section 457, Deferred Compensation Plan and make contributions to a tax-deferred savings program that can be used to supplement their retirement plan.

Employer-provided employee benefits remain an important part of the total rewards package in attracting and retaining workers. Table 1 compares average total compensation across the Comparator Market. Employer-provided employee benefits remain an important part of the total rewards package in attracting and retaining workers. Table 1 compares average total compensation across the Comparator Market. (Arizona, Texas, and Nevada did not provide total compensation data.)

## Total Compensation Components

Total compensation for State employees consists not only of the value and cost of the direct salary received, but also includes the value and cost (to both employees and the State) of employee benefits. Total compensation includes employee benefits of health, dental, life, disability, pharmacy, and vision insurance; retirement; paid leave (annual, sick, personal days, and holiday); and compensatory time.

For the State's classified service, the percentage of total compensation provided in direct salary is approximately $20 \%$ greater than that provided in indirect benefits. Compared to the private sector, the State contributes more to its employees in both medical and retirement benefits.

Health insurance makes up a significant portion of indirect benefits and is a recruiting and retention incentive for the State. Accordingly, the State should continue its efforts to review and manage its healthcare plan design to improve the overall health and well-being of employees and to recruit and retain employees.

The Public Employee Retirement Association (PERA) offers a defined benefit retirement program for State employees. Currently, the PERA retirement calculation considers both years of service and average highest earnings. The retirement program offered by New Mexico's PERA is considered one of the best retirement programs in the country.

## Total Classified Compensation Calculation

Table 2 provides a breakdown of the average total compensation components for classified employees. With an average base salary of $\$ 63,960$, this represents $60.3 \%$ of total compensation. The remaining employer sponsored indirect components of total compensation (mandated benefits, insurance, and paid time off) is averaged at $\$ 42,086$ or $39.7 \%$ of total compensation, resulting in an average total compensation annual amount of $\$ 106,046$.
Table 2

| Average Base Salary: |  | $\$ 63,960$ | $60.3 \%$ |
| :--- | :--- | ---: | ---: |
| Employer Sponsored Benefits: |  |  |  |
| FICA/Medicare | $(6.2 \% / 1.45 \%$ of gross salary) | $\$ 4,893$ | $4.6 \%$ |
| PERA | $(18.24 \%$ of gross salary) | $\$ 12,306$ | $11.6 \%$ |
| RHC | (2\% of gross salary) | $\$ 3,690$ | $3.5 \%$ |
| Vacation | (120 hours per year) | $\$ 3,198$ | $3.0 \%$ |
| Sick | (96 hours per year) | $\$ 1,279$ | $1.2 \%$ |
| Holiday | (88 hours per year) | $\$ 2,706$ | $2.6 \%$ |
| Insurance | (Based on \$50K-\$59.999K salary tier) | $\$ 13,522$ | $12.8 \%$ |
| Personal Days | (2 personal days per year) | $\$ 492$ | $0.5 \%$ |
| Total Benefits |  | $\$ 42,086$ | $39.7 \%$ |
| Total Compensation (Salary + Benefits): |  | $\mathbf{\$ 1 0 6 , 0 4 6}$ | $\mathbf{1 0 0 . 0 \%}$ |

## Employer Costs for Employee Compensation

A breakdown of total compensation components in New Mexico compared to national trends for civilian workers, private industry, and state and local government is shown in Table 3. These costs are derived from the National Compensation Survey conducted by the U.S. Bureau of Labor Statistics and is published in the monthly Employer Costs for Employee Compensation (ECEC) report. Once average total compensation is derived, the various components can be calculated as a percentage of total compensation. This calculation allows for comparisons to be made between the State of New Mexico and national trends.

Table 3 demonstrates how New Mexico State employees' salaries and benefits compare nationally to other state and local governments and the private sector. In general, the balance between direct compensation (wages and salaries) and indirect compensation (benefits, paid time-off, and retirement) for the State is noticeably different from the other three worker groups. State of New Mexico wages and salaries only account for $60.3 \%$ of total compensation, as compared to approximately $61.7 \%$ for state and local governments nationally.

Although the State's wages and salaries are less than those nationally, the State's indirect compensation (benefits) is higher than other state and local governments by $1.3 \%$.

The survey indicates that the average amount of paid leave provided by the State is on par with the national civilian worker average and that the percentage of insurance costs (medical, dental, vision, etc.) paid by the State is $1.5 \%$ greater than what civilian workers are provided. Nationally, in both public and private sectors, a trend is occurring to address escalating health insurance premiums by requiring employees to cover a greater percentage of their benefits through increased premium rates, higher co-pays, and higher yearly deductibles. These measures pass a greater cost on to the employee and reduce the cost to the employer. They also provide an incentive to employees to better manage their health and wellness issues because the employee bears more of the cost for services.

Table 3

| Compensation | Civilian Workers | Private Industry | State \& Local <br> Government | State of New Mexico |
| :--- | :---: | :---: | :---: | :---: |
| Component | $69.0 \%$ | $70.6 \%$ | $61.6 \%$ | $60.3 \%$ |
| Wages and Salaries | $31.0 \%$ | $29.4 \%$ | $38.4 \%$ | $39.7 \%$ |
| Benefits | $7.4 \%$ | $7.4 \%$ | $7.3 \%$ | $7.3 \%$ |
| Paid Leave | $3.3 \%$ | $3.7 \%$ | $1.0 \%$ | $0 \%$ |
| Supplemental Pay | $8.0 \%$ | $7.4 \%$ | $11.3 \%$ | $12.8 \%$ |
| Insurance | $5.1 \%$ | $3.4 \%$ | $13.3 \%$ | $11.6 \%$ |
| Retirement and Savings | $7.1 \%$ | $7.5 \%$ | $5.4 \%$ | $4.5 \%$ |
| Legally Required |  |  |  |  |

The retirement and savings component in state and local government is more than two times the national average for civilian workers.

The State of New Mexico provides a defined benefit program for its classified service employees. Defined benefit programs have been phased out in most private sector organizations and are also beginning to be used less in the public sector. The deferred earnings of defined benefit programs provide critical financial security to employees during
retirement, though an issue with employer-paid retirement plans is that the employer's responsibility also continues long after employees have left the organization.

A solid retirement plan is a key factor in attracting employees to work for an organization, and it is an even larger factor in retaining employees. Due to the changes in workforce demographics, however, today's workers tend to move between different organizations more often and tend to be attracted to portable retirement plans that move with them when they leave an organization.

## National Trends

Trends in compensation administration are often influenced by economic indicators at the national, regional, and local levels. Gathering and analyzing data from these multivariate sources provides a framework against which the State's compensation program can be analyzed. This analysis then informs SPO's specific compensation recommendations. For 2023, organizations across all industries are planning general salary increases of $3.2 \%$ $7.3 \%$ as reported by national compensation survey sources. (See Table 4).

The Social Security Administration annually determines whether to grant beneficiaries a Cost-of-Living Adjustment (COLA) based on the increase in the cost of living as measured by the Consumer Price Index for Urban Wage Earners and Clerical Workers (CPI-W) during the third quarter of the current year compared

Table 4

| Industry Related Trends \& Data Sources |  |
| :--- | :--- |
| See Appendix A for Data Sources |  |
| WorldatWork | $4.4 \%$ |
| Korn Ferry | $4.4 \%$ |
| Mercer | $3.8 \%$ |
| Willis Towers Watson | $4.4 \%$ |
| Aon | $4.6 \%$ |
| NCASG | $7.3 \%$ |
| Salary.com | $3.0 \%$ |
| Social Security Administration COLA | $3.2 \%$ | to the CPI-W during the third quarter of the last year a COLA was awarded. Since 2012, Social Security adjustments have averaged about $1 \%$ per year. In 2022, a $5.9 \%$ COLA increase, tied to a pandemic-fueled spike in inflation, was the highest in four decades. For 2023 an $3.2 \%$ increase is planned.

## Economic Data

Table 5

| $\begin{array}{c}\text { ECI \& CPI } \\ \text { Economic Data }\end{array}$ |  |  |  |
| :--- | :---: | :---: | :---: |
| Year | ECI |  |  |
| (State \& (Civilian) |  |  |  |
| Local |  |  |  |
| Govt.) |  |  |  |$]$ CPI-U

The U.S. Department of Labor (DOL) Bureau of Labor Statistics (BLS) tracks primary economic indicators relevant to compensation and the price of goods and services.

## Employment Cost Index (ECI)

The Employment Cost Index (ECI) is an indicator measured quarterly that tracks changes in compensation costs including wages, salaries, and the cost of employee benefits for employers.

## Consumer Price Index-All Urban Consumers (CPI-U)

The Consumer Price Index—All Urban Consumers (CPI-U) is tracked monthly and is a measure of the changing purchasing power of the dollar. The number reflects the average change in the prices paid by urban consumers for a fixed market basket of goods and services. The index is principally used as an indicator of inflation.

For the period ending September 2023, the CPI-U, which covers $93 \%$ of the population of the United States, was reported as $3.7 \%$ (See Graph 1). Supporting data may be found at www.bls.gov.

Table 5 and Graph 1 show ECI wage-related data compared to CPI-U's inflation-related data.

Graph 1

| 9.0\% |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 8.0\% $\quad \square$ ECI \& CP\| Economic Data | ECI \& CPI Economic Data |  |  |  |  |  |  |  |  |  |
| 7.0\% |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| $5.0 \%$ |  |  |  |  |  |  |  |  |  |  |
| 4.0\% |  |  |  |  |  |  |  |  |  |  |
| 3.0\% |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| $0.0 \%$ |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| $\longrightarrow$ ECI (Civilian) | 2.2\% | 2.0\% | 2.3\% | 2.5\% | 2.8\% | 2.8\% | 2.4\% | 3.7\% | 5.0\% | 4.5\% |
| $\square$ ECI (State \& Local Govt.) | 2.1\% | 2.3\% | 2.3\% | 2.4\% | 2.5\% | 3.1\% | 2.3\% | 2.3\% | 4.6\% | 4.9\% |
| - CPI-U | 1.7\% | 0.0\% | 1.1\% | 2.2\% | 2.3\% | 1.7\% | 1.7\% | 1.4\% | 8.2\% | 3.7\% |

It is useful to compare these national wage data trends against New Mexico's salary increase history to identify patterns and develop recommendations when necessary. Graph 2 below compares the history of CPI-U rates (shaded area), and the national wage increases as reported by WorldatWork against legislatively authorized salary increases in New Mexico.

The graph demonstrates that New Mexico has not kept pace when compared to these two wage and economic data points. According to WorldatWork, in 2023, leading compensation industries have reported organizations providing an average $4.4 \%$ salary increase. The national rate of inflation has also outpaced salary growth in New Mexico for the same period. This means New Mexico employee wages have fallen behind trends resulting in employees spending more year-over-year for the same basket of goods and services as measured by the CPI-U. Annual State benefit cost increases have compounded this problem.

Data shows that as funding becomes available, the State will need to be prepared with multi-year strategies to address complex and varied salary structure and wage issues.

## Graph 2

## CPI vs Legislative Increase vs WorldatWork

|  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |
| 8.0\% |  |  |  |  |  |  |  |  |  |  |
| 6.0\% |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| $0.0 \%$ | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
| CPI-U | 1.7\% | 0.0\% | 1.1\% | 2.2\% | 2.3\% | 1.7\% | 1.7\% | 1.4\% | 8.2\% | 3.7\% |
| _ NM Salary Increase | 3.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 2.0\% | 4.0\% | 1.0\% | 3.0\% | 6.0\% |
| - WorldatWork | 3.1\% | 3.1\% | 3.0\% | 3.1\% | 3.2\% | 3.2\% | 3.0\% | 3.0\% | 3.3\% | 4.4\% |

## Regional Trends

Table 6 illustrates the average salary for state level benchmarks for New Mexico and the state Comparator Market for the past 2 years. The change from year-to-year should be viewed as snapshots in time and as a macro-indicator, not how each Comparator Market administered actual pay for individual employees. Each year the composition of filled jobs changes slightly depending on agency business needs, available budget, new hires, career progression, and separations. See appendix $G$ for benchmarks.

Table 6

| State | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ |
| :--- | :---: | :---: |
| Arizona | $\$ 65,883$ | $\$ 66,147$ |
| Colorado | $\$ 74,180$ | $\$ 79,582$ |
| Kansas | $\$ 61,154$ | $\$ 66,195$ |
| Nevada | $\$ 66,878$ | $\$ 79,806$ |
| New Mexico | $\$ 59,256$ | $\$ 70,390$ |
| Oklahoma | $\$ 52,667$ | $\$ 57,170$ |
| Texas* |  |  |
| Utah | $\$ 67,100$ | $\$ 75,248$ |
| Wyoming | $\$ 65,189$ | $\$ 71,559$ |

*State did not respond to requests for this information

## New Mexico Trends

The US DOL BLS annually tracks the ECEC (Employer Costs for Employee Compensation), which includes measures of wages and salaries, and across all nonfarm private and state and local government workers. This data provides another benchmark against which to compare New Mexico classified employee salaries. Nationally, as of September 2023, the ECEC reports the average salary for private industry is $\$ 60,257$ and the average salary for state and local government is \$74,672.

New Mexico's average classified employee salary as of this report is $\$ 63,492$.

The New Mexico Department of Workforce Solutions (NM DWS) Quarterly Census of Employment and Wages for the last quarter of 2022 reports private employment wages in

Table 7

| Average Annual Wages (not including benefits) |  |
| :--- | ---: |
| USDOL ECEC Total Government | $\mathbf{\$ 7 4 , 6 7 2}$ |
| USDOL ECEC Private Industry | $\mathbf{\$ 6 0 , 2 5 7}$ |
| NM DWS Total Government (Fed, State, | $\mathbf{\$ 6 3 , 4 9 2}$ |
| Local) | $\mathbf{\$ 6 3 , 9 6 0}$ |
| NM Classified Employees | $\mathbf{\$ 5 6 , 5 2 4}$ |
| NM DWS Private Industry |  | New Mexico averaging \$56,524. (See Table 7)

Government wages across New Mexico (including Federal, State and Local) average \$63,960.

## New Mexico Legislatively Authorized Salary Increases

Graph 3 shows the legislatively appropriated salary increases for Fiscal Year 2024 and each of the past 16 fiscal years. The salary increase amounts include general salary increases for all classified State employees, as well as any supplemental increases appropriated for narrower groups of classified State employees for the years that they were provided. Specific information for each year can be found in Appendix B.

## Graph 3



## New Mexico Classified Employee Average \& Median Salary Comparison

FY24 data reflects that nearly 45\% of New Mexico's classified employees earned between $\$ 40,000$ and $\$ 60,000$ annually. Supplemental information may be found in Graph 4 and Table 7.

Nearly 45\% of New Mexico's classified employees earn between \$40,000 and $\$ 60,000$ annually.


Table 7

|  | 2015 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Below \$10,000 | 0.0\% | 0.3\% | 0.1\% | 0.2\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| \$10,000-\$20,000 | 1.7\% | 2.0\% | 1.7\% | 1.4\% | 0.6\% | 0.5\% | 0.0\% | 0.0\% |
| \$20,000-\$30,000 | 15.6\% | 12.4\% | 11.7\% | 9.9\% | 6.3\% | 6.4\% | 0.0\% | 0.0\% |
| \$30,000-\$40,000 | 31.7\% | 33.3\% | 33.2\% | 28.0\% | 25.7\% | 25.7\% | 12.2\% | 5.4\% |
| \$40,000-\$50,000 | 21.1\% | 21.9\% | 22.1\% | 25.4\% | 26.9\% | 26.5\% | 27.7\% | 22.7\% |
| \$50,000-\$60,000 | 12.8\% | 12.7\% | 12.5\% | 14.7\% | 17.2\% | 17.3\% | 23.2\% | 22.3\% |
| \$60,000-\$70,000 | 8.9\% | 8.0\% | 8.1\% | 8.5\% | 8.6\% | 8.7\% | 13.6\% | 18.4\% |
| \$70,000-\$80,000 | 3.9\% | 4.7\% | 5.3\% | 5.6\% | 6.2\% | 6.2\% | 8.5\% | 10.6\% |
| \$80,000-\$90,000 | 2.4\% | 2.5\% | 2.9\% | 3.2\% | 4.0\% | 4.1\% | 5.8\% | 7.4\% |
| \$90,000-\$100,000 | 1.3\% | 1.4\% | 1.4\% | 1.7\% | 2.5\% | 2.5\% | 4.1\% | 5.2\% |
| Above \$100,000 | 0.7\% | 0.8\% | 1.1\% | 1.4\% | 2.0\% | 2.1\% | 4.8\% | 8.0\% |

## Average Salary Data by Pay Band

Table 8 shows the number of State classified employees, the average salary, and the average compa-ratio in each pay band. Compa-ratios for employees in the recently implemented occupation-based pay lines are generally lower. This is a result of those pay lines being implemented with higher, market-based midpoints.

## Table 8

| Salary Schedule | Payband | Average Salary | Average Compa Ratio | Count of Employees |
| :---: | :---: | :---: | :---: | :---: |
| Architecture | AA | \$64,480 | 85\% | 1 |
|  | AB | \$83,343 | 97\% | 4 |
|  | AC | \$117,475 | 102\% | 1 |
| Attorneys | LE | \$74,879 | 97\% | 46 |
|  | LF | \$81,727 | 99\% | 14 |
|  | LG | \$93,940 | 104\% | 42 |
|  | LH | \$103,274 | 105\% | 89 |
|  | LI | \$111,632 | 106\% | 109 |
|  | U | \$126,803 | 111\% | 15 |
| Business | BF | \$48,420 | 96\% | 9 |
|  | BG | \$53,067 | 96\% | 25 |
|  | BH | \$58,270 | 96\% | 41 |
|  | BI | \$67,852 | 100\% | 95 |
|  | BJ | \$73,986 | 99\% | 59 |
|  | BK | \$86,296 | 102\% | 29 |
|  | BL | \$101,085 | 107\% | 13 |


|  | BM | \$105,257 | 99\% | 16 |
| :---: | :---: | :---: | :---: | :---: |
|  | BN | \$110,751 | 94\% | 7 |
|  | BO | \$132,773 | 100\% | 1 |
| Corrections | CA | \$41,600 | 101\% | 39 |
|  | CB | \$49,761 | 100\% | 623 |
|  | CC | \$53,879 | 99\% | 166 |
|  | CD | \$60,665 | 101\% | 90 |
|  | CE | \$70,620 | 107\% | 14 |
|  | CG | \$78,943 | 95\% | 10 |
|  | CH | \$80,478 | 102\% | 23 |
|  | Cl | \$91,924 | 103\% | 10 |
|  | CJ | \$101,865 | 107\% | 3 |
|  | CK | \$99,822 | 95\% | 4 |
|  | CL | \$112,753 | 96\% | 3 |
|  | CM | \$124,020 | 94\% | 2 |
| Engineer, Surveyor, Water Resources, Engineering Tech | EA | \$43,208 | 102\% | 48 |
|  | EB | \$49,927 | 106\% | 109 |
|  | EC | \$57,578 | 109\% | 141 |
|  | ED | \$62,905 | 105\% | 103 |
|  | EE | \$73,897 | 106\% | 149 |
|  | EF | \$86,718 | 103\% | 110 |
|  | EG | \$98,824 | 106\% | 118 |
|  | EH | \$117,057 | 113\% | 18 |
|  | El | \$119,218 | 104\% | 38 |
|  | EJ | \$135,396 | 108\% | 14 |
|  | EK | \$146,437 | 107\% | 11 |
| General | 25 | \$36,146 | 95\% | 229 |
|  | 30 | \$38,523 | 98\% | 119 |
|  | 35 | \$42,138 | 99\% | 110 |
|  | 40 | \$41,753 | 97\% | 411 |
|  | 45 | \$42,287 | 94\% | 513 |
|  | 50 | \$45,923 | 98\% | 1229 |
|  | 55 | \$50,951 | 104\% | 1384 |
|  | 60 | \$54,635 | 102\% | 1756 |
|  | 65 | \$60,492 | 99\% | 1876 |
|  | 70 | \$67,595 | 97\% | 1529 |
|  | 75 | \$77,366 | 99\% | 1105 |
|  | 80 | \$86,959 | 100\% | 532 |


|  | 85 | \$98,623 | 103\% | 445 |
| :---: | :---: | :---: | :---: | :---: |
|  | 90 | \$112,743 | 108\% | 218 |
|  | 95 | \$123,974 | 102\% | 62 |
|  | 96 | \$139,514 | 102\% | 13 |
| Healthcare General | HA | \$36,734 | 85\% | 85 |
|  | HB | \$40,915 | 87\% | 275 |
|  | HC | \$44,021 | 85\% | 183 |
|  | HD | \$50,118 | 88\% | 54 |
|  | HE | \$62,566 | 100\% | 33 |
|  | HF | \$59,027 | 86\% | 49 |
|  | HG | \$77,168 | 101\% | 129 |
|  | HH | \$87,032 | 103\% | 196 |
|  | HI | \$98,208 | 104\% | 136 |
|  | HJ | \$107,665 | 102\% | 35 |
|  | HK | \$120,914 | 99\% | 29 |
|  | HL | \$142,673 | 104\% | 43 |
|  | HM | \$127,891 | 91\% | 21 |
|  | HN | \$165,114 | 104\% | 6 |
|  | HO | \$140,937 | 83\% | 4 |
| Healthcare Professional | XA | \$174,625 | 110\% | 4 |
|  | XB | \$213,295 | 110\% | 12 |
|  | XC | \$190,184 | 91\% | 1 |
|  | XF | \$346,192 | 122\% | 4 |
|  | XG | \$344,709 | 112\% | 4 |
|  | XH | \$296,093 | 89\% | 4 |
|  | XI | \$400,060 | 107\% | 6 |
|  | XJ | \$399,249 | 105\% | 2 |
| Information Technology | IA | \$50,258 | 114\% | 12 |
|  | IB | \$55,403 | 99\% | 44 |
|  | IC | \$67,828 | 100\% | 58 |
|  | ID | \$72,011 | 90\% | 126 |
|  | IE | \$84,990 | 93\% | 166 |
|  | IF | \$100,242 | 97\% | 223 |
|  | IG | \$113,888 | 99\% | 57 |
|  | IH | \$130,649 | 103\% | 34 |
|  | II | \$146,442 | 105\% | 17 |
|  | IJ | \$153,497 | 102\% | 5 |
|  | IK | \$171,775 | 104\% | 5 |
| Peace Officer | PE | \$43,890 | 81\% | 9 |


|  | PF | $\$ 55,772$ | $93 \%$ | 68 |
| :--- | :--- | ---: | ---: | ---: |
|  | PG | $\$ 72,391$ | $107 \%$ | 17 |
|  | PH | $\$ 72,571$ | $94 \%$ | 50 |
|  | PI | $\$ 82,246$ | $94 \%$ | 48 |
|  | PJ | $\$ 104,599$ | $106 \%$ | 6 |
|  | PK | $\$ 101,211$ | $91 \%$ | 5 |
|  | PL | $\$ 106,457$ | $84 \%$ | 4 |
|  | PM | $\$ 124,400$ | $91 \%$ | 1 |
|  | SD | $\$ 53,972$ | $104 \%$ | 147 |
|  | SE | $\$ 62,895$ | $108 \%$ | 312 |
|  | SF | $\$ 70,782$ | $108 \%$ | 103 |
|  | SG | $\$ 85,146$ | $111 \%$ | 64 |
|  | SH | $\$ 100,684$ | $100 \%$ | 31 |
|  | SI | $\$ 100,266$ | $99 \%$ | 11 |
|  |  |  |  |  |

## Average Salary Data by Agency

Appendix E presents data similar to the section above, grouped by State agency. The average compa-ratio by agency for classified employees ranges from the Livestock Board at $87 \%$ compa-ratio, to the Department of Finance \& Admnstat $111 \%$. The average compa-ratio for all employees is approximately $100 \%$.

## Structure Adjustment History

Table 9 shows each salary schedule's implementation date, as well as its last adjustment date and the percent it was adjusted. Because salary structures are the foundation upon which State employees can be appropriately compensated, the schedules must continually be measured and adjusted to maintain a competitive compensation structure.

Table 9

| Salary Schedule | Implementation Date | Last Adjusted | Current FTE |
| :---: | :---: | :---: | :---: |
| General | July 2001 | July 2023-6\% | 11,531 |
| Corrections | July 2016 | July 2023-6\% | 987 |
| Information Technology | August 2016 | July 2023 - Variable | 747 |
| Engineering, Surveyor | July 2017 | July 2023-6\% | 859 |
| Architect | July 2017 | July 2023-6\% | 6 |
| Social Services | August 2018 | July 2023-6\% | 668 |
| Attorneys | August 2018 | July 2023-6\% | 315 |
| Healthcare | December 2021 | July 2023-6\% | 1,315 |
| Peace Officers | April 2022 | July 2023-6\% | 208 |
| Business | October 2022 | July 2023-6\% | 295 |
| Scientist | October 2023 | - | 29 |

For FY23, NCASG reported a 5.8\% average structure adjustment across all benchmark classifications.

## Salary Structure

In order for an organization, especially a large one, to manage pay efficiently and effectively, it must simplify the administration of pay into a practical system. To accomplish this, organizations group individual classifications that have the same approximate job size or "worth" into pay bands. SPO uses the Korn Ferry Hay Group Guide Chart-Profile Method of Job Evaluation to determine the size of each classification.

Each classification is then assigned to the appropriate pay band. A pay range sets the upper and lower bounds of possible compensation for individuals whose jobs fall within a specific pay band. Pay bands act as a control device by identifying the lower and upper ranges of pay that the State is willing to pay for a particular job.

## Classified Employee Compa-Ratio

Below, in Graph 5, the distribution of State classified employee compa-ratios is illustrated. The distribution normally resembles a bell-shaped curve, with the number of employees spread evenly throughout the distribution.
Graph 5


Over the last four fiscal years, average new hire Compa-ratio has varied slightly. (See Graph 6)


## Alternative Pay Bands (APB)

An APB assignment is used when the current market rate for a classification significantly exceeds the pay band assigned through the job evaluation process. APB assignments are typically utilized due to external market pressures, such as the low supply and high demand for labor (labor shortage). When a labor shortage exists, organizations compete with one another to attract and retain qualified employees. Since the internal value (size of job identified through job evaluation process) has not changed, and there are no new higher qualifications or more complex duties and responsibilities, it does not make sense to permanently assign the classification to a different pay band. The solution is to "temporarily" assign the classification to a higher pay band for a limited time until either the market pressures recede, or the actual employergenerated pay for employees catches up to the market rate, and the APB assignment is no longer needed. The implementation of occupation-based salary structures has allowed the State to reduce, though not eliminate, the need for APBs in critical occupations. A complete list of all job classifications assigned to APBs can be found in Appendix F.

## Pay Administration

## Pay Mechanisms

The SPB Rules provide pay mechanisms that enhance recruitment and retention efforts by providing agencies with several tools to attract and retain a qualified workforce. The various pay mechanisms are explained and listed below:

- Temporary Recruitment Differentials (TRECs) ${ }^{6}$, are increases in hiring pay authorized for positions documented as being critical to the business needs of an agency and for which the agency has demonstrated and documented recruitment difficulty. Agencies need to demonstrate continued justification for a TREC to SPO biennially.

[^4]- Temporary Retention Differentials (TRETs) ${ }^{7}$, are increases in pay authorized for positions documented as being critical to the business needs of an agency and from which an employee's departure would disrupt the agency's ability to fulfill its mission. TRETs may be approved for up to one year.
- Temporary Salary Increases (TSIs) ${ }^{8}$, are used when an employee temporarily accepts and consistently performs additional duties which are characteristic of a job requiring greater responsibility and accountability, making it a higher valued job. A TSI is a short-term salary measure that may be used until the conditions of the additional duties and responsibilities cease to exist and may not be extended beyond a one-year period.
- In-Pay Band Salary Adjustments (IPBs) ${ }^{9}$, provide agencies the latitude to make recommendations to the State Personnel Director for a permanent base compensation increase once per fiscal year for employees whose performance has demonstrated placement at a higher Compa-ratio. This pay mechanism allows flexibility for agencies to provide salary growth within the pay band. The Department of Finance and Administration (DFA) reviews the requests to ensure current and future agency budget availability.

Graph 7 below shows the State's level of use of each of these pay mechanisms from FY19 through FY23. The low numbers of temporary pay mechanisms (TREC, TRET, and TSI) reflect SPO's development of the new occupation-based classification and pay structures, as well as its ongoing efforts to ensure that State agencies are following SPB Rules. Temporary pay mechanisms are reviewed and authorized for various limited periods of time, on a case-by-case basis, in accordance with SPB rules and depending on agency budgetary constraints as monitored by DFA. IPBs bring employees closer to compa-ratios and correct internal alignment and appropriate placement issues.


Graph 7

[^5]
## Classified Service Demographics

Graphs 8-11 below detail the level of education, ethnicity, gender, and age demographics of State classified employees.
Graph 8


## Graph 9

Classified Employees By Education Level



## County-by-County Population vs. Classified Demographics

Table 10 shows that in nearly all New Mexico counties, the State classified employee average salary is competitive and higher than the overall average salary in the county. There are a few instances, however, where that is not the case. In Eddy and Lea counties, for example, traditional oil and gas producing areas, average State classified employee salaries are significantly less than average county salaries. Starting salaries for oil and gas employees are typically in the $\$ 60,000$ range. State classified service salaries also have difficulty competing against the technology centers located in Sandoval, Los Alamos, and Valencia counties, as those counties are home to Intel, Los Alamos National Laboratory, and Facebook respectively.

Table 10

| County Demographics |  |  | State Classified Demographics |  | State Classified Comparison |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| County | Population | Median Salary | FTE | Median Salary | \% FTE <br> County | Salary Difference |
| Bernalillo | 677,683 | \$63,248 | 3,946 | \$65,233 | 0.58\% | \$1,985 |
| Catron | 3,544 | \$34,657 | 22 | \$53,109 | 0.62\% | \$18,452 |
| Chaves | 64,485 | \$50,812 | 633 | \$60,879 | 0.98\% | \$10,067 |
| Cibola | 27,044 | \$46,490 | 394 | \$55,625 | 1.46\% | \$9,135 |
| Colfax | 12,126 | \$38,393 | 420 | \$69,764 | 3.46\% | \$31,371 |
| Curry | 47,988 | \$52,749 | 155 | \$58,130 | 0.32\% | \$5,381 |


| De Baca | 1,629 | \$32,597 | 18 | \$54,062 | 1.10\% | \$21,465 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Doña Ana | 224,531 | \$48,189 | 1,329 | \$59,873 | 0.59\% | \$11,684 |
| Eddy | 63,403 | \$67,534 | 159 | \$60,076 | 0.25\% | -\$7,458 |
| Grant | 27,835 | \$41,744 | 352 | \$56,184 | 1.26\% | \$14,440 |
| Guadalupe | 4,376 | \$29,738 | 113 | \$54,485 | 2.58\% | \$24,747 |
| Harding | 622 | \$36,496 | 8 | \$46,912 | 1.29\% | \$10,416 |
| Hidalgo | 3,998 | \$38,629 | 41 | \$52,059 | 1.03\% | \$13,430 |
| Lea | 74,730 | \$54,266 | 171 | \$58,962 | 0.23\% | \$4,696 |
| Lincoln | 20,386 | \$48,856 | 81 | \$54,985 | 0.40\% | \$6,129 |
| Los Alamos | 19,576 | \$125,251 | 12 | \$77,066 | 0.06\% | -\$48,185 |
| Luna | 25,646 | \$35,988 | 248 | \$58,001 | 0.97\% | \$22,013 |
| McKinley | 71,702 | \$42,885 | 187 | \$54,963 | 0.26\% | \$12,078 |
| Mora | 4,081 | \$36,502 | 21 | \$46,795 | 0.51\% | \$10,293 |
| Otero | 69,081 | \$52,574 | 169 | \$56,681 | 0.24\% | \$4,107 |
| Quay | 8,605 | \$30,980 | 104 | \$53,107 | 1.21\% | \$22,127 |
| Rio Arriba | 40,094 | \$44,239 | 146 | \$58,213 | 0.36\% | \$13,974 |
| Roosevelt | 19,046 | \$50,079 | 47 | \$56,195 | 0.25\% | \$6,116 |
| San Juan | 119,471 | \$50,331 | 259 | \$58,709 | 0.22\% | \$8,378 |
| San Miguel | 26,646 | \$40,345 | 932 | \$58,278 | 3.50\% | \$17,933 |
| Sandoval | 154,096 | \$76,488 | 249 | \$59,150 | 0.16\% | -\$17,338 |
| Santa Fe | 157,756 | \$69,930 | 5,796 | \$72,678 | 3.67\% | \$2,748 |
| Sierra | 11,464 | \$33,502 | 196 | \$52,038 | 1.71\% | \$18,536 |
| Socorro | 16,159 | \$34,392 | 83 | \$56,983 | 0.51\% | \$22,591 |
| Taos | 34,802 | \$52,171 | 165 | \$53,750 | 0.47\% | \$1,579 |
| Torrance | 14,642 | \$42,488 | 64 | \$58,068 | 0.44\% | \$15,580 |
| Union | 4,016 | \$36,586 | 113 | \$54,147 | 2.81\% | \$17,561 |
| Valencia | 76,655 | \$48,291 | 664 | \$51,609 | 0.87\% | \$3,318 |

## Leave Accruals and Payouts

## Annual Leave

One of the State's many employee benefits is paid time off. Employees may use accrued leave and be paid for the hours they are absent from work due to vacation (annual leave) or being sick (sick leave). Sick leave may also be used to care for sick family members.

Classified employees accrue annual leave as outlined in the SPB Rules, based on their tenure. For example, employees with less than three years of service accrue 80 hours of annual leave per year, while those with over 15 years of service
accrue nearly 160 hours per year. During FY23, State employees used approximately 1.87 million hours of earned annual leave.

Graphs 12 and 13 show actual annual leave usage, in hours and cost, from FY18 through FY23:


Graph 12
Graph 13

When employees separate from State service, they are eligible to cash out up to 240 hours of annual leave at their current hourly pay rate. Any additional hours over 240 are forfeited at the time of separation, as well as at the end of each calendar year for active employees.

Graphs 14 and 15 below show that employees who separated from the State classified service cashed out a total of $\$ 7,100,000$ of annual leave in FY23.


Graph 15

## Sick Leave

In FY20, the SPB approved an increase to the sick leave accrual rate, setting the new rate at 4 hours per pay period (up from 3.69 hours per pay period) for a total of 104 hours per year. The sick leave actual usage and cost for FY17 through FY23 are shown on Graphs 16 and 17. In FY23, employees used approximately 1.56 million hours of sick leave.

Graph 16


Graph 17


Employees are eligible to cash out accrued sick leave over 600 hours once per fiscal year, either in July or January, at onehalf their hourly rate for up to 120 hours of sick leave. At the time of retirement, employees can cash out accrued sick leave over 600 hours at one-half their hourly rate for up to 400 hours of sick leave. Graphs 18 and 19 below show the total sick leave hours cashed out from FY19 to FY23. In FY23, agencies cashed out approximately 60,000 hours of sick leave for active employees and 4,700 hours of sick leave for employees who were retiring.


## Overtime

Agencies are expected to assign work in a responsible manner to avoid the need for overtime. Managers and supervisors typically use existing staff resources to meet work demands; however, understaffing, special projects, or emergency situations may require employees to work additional hours. Whether to allow overtime is left largely to the discretion of the agencies. The Fair Labor Standards Act (FLSA) requires that non-exempt employees be compensated for any additional hours worked over 40 in a workweek, at 1.5 times their salary. Agencies may also allow employees to accrue compensatory time in lieu of cash payment. FLSA exempt employees (those not covered by the overtime provisions of FLSA) may be compensated for overtime according to agency policy.

There is a correlation between vacancy rates and overtime hours worked. If an agency has a vacant position, employees may be required to do the work that would normally be done for that position by working additional hours.

Graphs 20 and 21 below depict the usage and cost of State classified service employee overtime from FY17 through FY23. During FY23, together FLSA non-exempt and FLSA exempt employees were paid over $\$ 49$ million dollars in the form of either a cash payment or compensatory time off.

## Graph 20



## Graph 21



## Appendix

Appendix A - Industry \& Economic Data Sources
Appendix B - Legislative Fiscal Year Increase in Detail
Appendix C - 2023 Year Comparator Market Average Classified Salary
Appendix D - Classified Service Salary Structure
Appendix E - Average Salary Data by Agency
Appendix F - Alternative Pay Band Assignments

## Appendix A - Industry \& Economic Data Sources

| WorldatWork Total Salary Increase Budget Survey: <br> (United States participating members) | WorldatWork is a nonprofit human resources association focused on compensation, benefits, worklife effectiveness, and total rewards. WorldatWork has more than $\mathbf{7 0 , 0 0 0}$ members and subscribers worldwide. Their Salary Budget Survey is the \#1 source in the industry, as well as the longest and largest survey of its kind. WorldatWork projects an average salary increase of four and four tenths' percent (4.4\%) across all US industries. <br> Supporting data may be found at www.worldatwork.org. |
| :---: | :---: |
| Korn Ferry HayGroup: <br> (United States participating member) | Korn Ferry is a global management and consulting firm providing a range of HR services to companies in 110 countries. They are a leading provider of compensation data, strategy and services across all major industries and employment sectors. Korn Ferry projects a four and four tenths' percent (4.4\%) average base salary increase across all industries. <br> Supporting data may be found at www.kornferry.com |
| Mercer: <br> (United States participating member) | Mercer is a global human resources consulting firm providing services from strategy to implementation. Mercer is a leading provider of compensation and benefits information created from one of the largest warehouses of employer-reported data, with benchmark data representing 17 million employees from over 6,000 organizations. Mercer projects an average salary increase of threeand eight tenths' percent ( $3.8 \%$ ) across all industries. <br> Supporting data may be found at www.imercer.com. |
| Willis Towers Watson: <br> (United States participating member) | Willis Towers Watson is a global advisory, broking, and solutions company with over 46,100 employees in more than 140 countries. The Willis Towers Watson General Industry Salary Budget Survey found salary increases are expected to hold steady, with projections for exempt, non-management employees at four and four tenths' percent (4.4\%). <br> Supporting data may be found at www.willistowerswatson.com. |
| Aon: <br> (United States participating member | The Aon U.S. Salary Increase Survey of 1,062 U.S. companies indicates that organizations plan on providing four and six tenths' percent (4.6\%) salary increase across all industries. <br> Supporting data may be found at www.aon.com. |
| Salary.com: | Salary.com is the leading software-as-a-service provider of cloud-based compensation market data and analytics. Founded in 1999, the Company serves approximately 4,000 business-to-business customers worldwide with its market-leading CompAnalyst platform. Salary.com projects that the median annual salary increase will remain at three percent (3\%) across all industries. <br> Supporting data may be found at www.salary.com. |
| United States Bureau of Labor Statistics: | The Bureau of Labor Statistics of the U.S. Department of Labor is the principal Federal agency responsible for measuring labor market activity, working conditions and price changes in the US economy. Its mission is to collect, analyze, and disseminate essential economic information to support public and private decision-making. As an independent statistical agency, BLS serves its diverse user communities by providing products and services that are objective, timely, accurate, and relevant. |

Supporting data may be found at www.bls.gov.

## National Compensation Association of State Governments:

## New Mexico Department of Workforce Solutions:

National Compensation Association of State Governments (NCASG) annually conducts the National Compensation Survey, Benefits Survey, and the Executive Survey and prepares reports for member states. NCASG calculated an average salary increase of seven and three thenths' percent (7.3\%) across all benchmarks.
The New Mexico Department of Workforce Solutions (DWS) is responsible for economic research and analysis, business development and outreach, employment outreach and transition programs, workforce services programs, and labor compliance programs. The Economic Research and Analysis Bureau of DWS publishes a wide variety of reports and data on labor market information. The Bureau measures labor market activity, working conditions and price changes in the statewide economy.

Supporting data may be found at www.dws.state.nm.us.

## Appendix B - Legislative Fiscal Year Increases in Detail

| Date | Legislative <br> Increase | Other | General Fund Appropriation |
| :---: | :---: | :---: | :---: |
| 7/1/2023 | 5\% and 1\% | The Legislature appropriated forty-two million three hundred twenty-eight thousand seven hundred dollars $\$ 42,328,700$ ) for incumbents in agencies governed by the State Personnel Act, the New Mexico state police career pay system, attorney general employees, workers' compensation judges and executive exempt employees; | \$42,328,700 |
| 7/1/2022 | $\$ 15$ min 4\% avg. | The Legislature appropriated fifty-seven million six hundred twenty-one thousand five hundred dollars $(\$ 57,621,500)$ for incumbents in agencies governed by the State Personnel Act, the New Mexico state police career pay system, attorney general employees, workers' compensation judges and executive exempt employees; | \$57,621,500 |
| 4/1/2022 | 3\% | The Legislature appropriated four million seven hundred two thousand eight hundred dollars $(\$ 4,702,800)$ for incumbents in agencies governed by the State Personnel Act, the New Mexico state police career pay system, attorney general employees, workers' compensation judges and executive exempt employees; | \$4,702,800 |
| 7/1/2021 | 1.50\% | - Nine million four thousand six hundred dollars $(\$ 9,004,600)$ to provide incumbents in agencies governed by the State Personnel Act, the New Mexico state police career pay system, attorney general employees, workers' compensation judges and executive exempt employees with an average salary increase of one and one-half percent; <br> - Three million dollars $(\$ 3,000,000)$ to provide salary increases in addition to the one and one-half percent for frontline health and social service employees employed by state agencies; | $\begin{aligned} & \$ 9,004,600 \\ & \$ 3,000,000 \end{aligned}$ |
| 7/1/2020 | 1.00\% | The Legislature appropriated one million seven hundred thousand dollars is appropriated to the department of finance and administration to distribute to executive, legislative and judicial agencies to provide a one percent salary increase to cover cost increases of employee benefits for employees earning an annual salary of less than fifty thousand dollars $(\$ 50,000)$; | \$1,700,000 |
| 7/1/2019 | 4.00\% | The Legislature appropriated twenty-one million six hundred eleven thousand two hundred dollars to provide incumbents in agencies governed by the State Personnel Act, the New Mexico state police career pay system, attorney general employees, workers' compensation judges and executive exempt employees with an average salary increase of four percent. | \$21,611,200 |
| 7/1/2018 | 2.00\% | The Legislature appropriated from the general fund to the department of finance and administration for expenditure in fiscal year 2020 to provide salary increases to employees in budgeted positions who have completed their probationary period subject to satisfactory job performance. | \$21,611,200 |
|  | 1.00\% | The Legislature appropriated an additional $1 \%$ from the general fund to the department of finance and administration for expenditure in fiscal year 2020 to provide salary increases to employees in budgeted positions who are earning less than twenty-five thousand dollars per year on a full-time equivalent basis. | \$102,800 |
| 7/1/2017 | 0.00\% | $\square$ | - |
| 7/1/2016 | 0.00\% | The Legislature appropriated $\$ 4.5$ million to the Corrections department specifically for the purpose to "...implement and occupationally based salary structure that brings staff salaries to the minimum of the pay bands and to provide targeted salary increases to custody staff for the purpose of reducing compaction and improving employee recruitment and retention ...". | \$4,500,000 |
| 7/1/2015 | 0.00\% |  | - |
| 7/5/2014 | 3.00\% | - $\$ 13,973,968$ GF to provide a $3 \%$ salary increase effective the first full pay period after 7/1/2013 to for both union \& non-union classified employees who have completed their probationary period and subject to a satisfactory job evaluation. Employees who reach the end of probationary status between $7 / 5 / 14$ and $6 / 30 / 15$ will receive this increase effective the first pay period following anniversary date. | \$15,973,968 |
|  |  | - An additional $\$ 2,000,000 \mathrm{GF}$ was given for salary adjustments in specific classified job classification to be identified by SPO \& DFA as trouble with recruitment \& retention |  |
| 7/6/2013 | 1.00\% | - Additional 3\% was given to commissioned officers in the Motor Transportation Division for a total of $4 \%$. | \$8,197,068 |
| 7/1/2011 | 0.00\% |  | - |
| 7/1/2010 | 0.00\% |  | - |


| Date | Legislative Increase | Other | General Fund Appropriation |
| :---: | :---: | :---: | :---: |
| 7/1/2009 | 0.00\% |  | - |
| 7/1/2008 | 2.90\% |  | - |
| 7/1/2007 | 4.50\% | - Bring 86 employees to $\$ 7.50 / \mathrm{hr}$. <br> - $5 \%$ to MTD/SID Officers at DPS "in lieu" of FY08 pay package. <br> - Additional 5\% to Adult Correctional Officers and Public Defender Attorneys. <br> - Additional 4\% to Probation/Parole Officers, Librarian, Librarian Asst., Librarian Tech., Livestock/Meat Inspector, Dispatcher, Security Guard, Forensic Scientist O \& A roles, Highway Maintainers, Civil Engineering Tech. Also, HSD FAA's, \& CSLA. DOH Chemist; Microbiologist; Life, Physical \& Social Science Tech., and Medical Scientist-Except Epidemiologist. | \$29,661,100 |
| 7/1/2006 | 5.00\% | - MTD/SID Officers at the Department of Public Safety. $\$ 129,600$ for MTD Officers and $\$ 182,600$ for SID Officers. This resulted in an average $18.0 \%$ increase for MTD and an average $20.2 \%$ increase for SID. | \$23,097,100 |
| 7/1/2005 | 1.80\% | - Public Defender Attorneys $-1.75 \%$ + an additional $3.25 \%=5.0 \%$ <br> - Commissioned Officers at DPS $=5.0 \%$. This includes MTD \& SID Commissioned Officers. <br> - Adult Probation \& Parole Officers at the Department of Corrections $3.25 \%$ then the $1.75 \%$ General <br> Salary Increase on top of the $3.25 \%$ <br> - MVD Clerks at the Taxation \& Revenue Department. \$585,000 given directly to agency in expansion request to bring clerks to 85\% Compa-ratio <br> - Game and Fish Department: $\$ 1,250,000$ given to provide internal salary increases to Conservation Officers and other agency staff. Worked with department to develop internal pay plan. | \$11,408,100 |
| 7/1/2004 | 2.00\% |  | \$9,100,600 |
| 7/1/2003 | 3.10\% |  | \$5,810,000 |

*Full cost includes state paid benefits.

Appendix C - 2023 Year Comparator Market Average Classified Salary

| Year | 8 State Average | New Mexico | Percent NM to Market |
| :---: | :---: | :---: | :---: |
| 2001 | \$35,116 | \$31,858 | -10.2\% |
| 2002 | \$34,809 | \$32,558 | -6.9\% |
| 2003 | \$36,249 | \$33,426 | -8.4\% |
| 2004 | \$37,418 | \$34,018 | -10.0\% |
| 2005 | \$37,157 | \$35,834 | -3.7\% |
| 2006 | \$39,274 | \$37,918 | -3.6\% |
| 2007 | \$39,787 | \$38,820 | -2.5\% |
| 2008 | \$41,712 | \$42,099 | 0.9\% |
| 2009 | \$43,398 | \$42,058 | -3.2\% |
| 2010 | \$43,671 | \$41,986 | -4.0\% |
| 2011 | \$41,818 | \$41,995 | 0.4\% |
| 2012 | \$43,590 | \$41,912 | -4.0\% |
| 2013 | \$42,599 | \$41,912 | -1.6\% |
| 2014 | \$44,507 | \$43,576 | -2.1\% |
| 2015 | \$47,134 | \$44,554 | -5.8\% |
| 2016 | \$48,979 | \$44,803 | -9.3\% |
| 2017 | \$49,588 | \$45,324 | -9.4\% |
| 2018 | \$46,867 | \$45,906 | -2.1\% |
| 2019 | \$49,270 | \$48,298 | -2.0\% |
| 2020 | \$52,863 | \$50,502 | -4.6\% |
| 2021 | \$50,840 | \$52,832 | 4\% |
| 2022 | \$56,533 | \$58,922 | 4.1\% |
| 2023 | \$70,762 | \$63,960 | -9.7\% |

Appendix D - Classified Service Salary Structure

| ARCHITECT CLASSIFIED SERVICE SALARY SCHEDULE |  |  |  |  |  |
| ---: | :---: | :---: | :---: | :---: | :---: |
| Pay Band | Minimum | Midpoint | Maximum | Bandwidth |  |
| AA | $\$ 58,317$ | $\$ 75,812$ | $\$ 93,308$ | $60 \%$ |  |
| AB | $\$ 66,318$ | $\$ 86,214$ | $\$ 106,109$ | $60 \%$ |  |
| AC | $\$ 89,021$ | $\$ 115,727$ | $\$ 142,433$ | $60 \%$ |  |

ATTORNEY CLASSIFIED SERVICE SALARY SCHEDULE

| ATTORNEY CLASSIFIED SERVICE SALARY SCHEDULE |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Pay Band | Minimum | Midpoint | Maximum | Bandwidth |
| LE | $\$ 58,886$ | $\$ 76,552$ | $\$ 94,218$ | $60 \%$ |
| LF | $\$ 63,633$ | $\$ 82,723$ | $\$ 101,813$ | $60 \%$ |
| LG | $\$ 68,966$ | $\$ 89,656$ | $\$ 110,345$ | $60 \%$ |
| LH | $\$ 75,325$ | $\$ 97,923$ | $\$ 120,520$ | $60 \%$ |
| LI | $\$ 80,713$ | $\$ 104,927$ | $\$ 129,140$ | $60 \%$ |
| LJ | $\$ 86,139$ | $\$ 111,981$ | $\$ 137,823$ | $60 \%$ |

CLASSIFIED SERVICE GENERAL SALARY SCHEDULE`

| Pay Band | Minimum | Midpoint | Maximum | Bandwidth |
| :---: | ---: | ---: | ---: | ---: |
| 25 | $\$ 33,072$ | $\$ 38,033$ | $\$ 42,994$ | $30 \%$ |
| 30 | $\$ 33,250$ | $\$ 39,069$ | $\$ 44,888$ | $35 \%$ |
| 35 | $\$ 34,068$ | $\$ 40,882$ | $\$ 47,695$ | $40 \%$ |
| 40 | $\$ 34,157$ | $\$ 42,697$ | $\$ 51,236$ | $50 \%$ |
| 45 | $\$ 35,607$ | $\$ 44,509$ | $\$ 53,411$ | $50 \%$ |
| 50 | $\$ 36,332$ | $\$ 46,323$ | $\$ 56,314$ | $55 \%$ |
| 55 | $\$ 37,029$ | $\$ 48,138$ | $\$ 59,246$ | $60 \%$ |
| 60 | $\$ 40,018$ | $\$ 52,024$ | $\$ 64,029$ | $60 \%$ |
| 65 | $\$ 46,591$ | $\$ 60,568$ | $\$ 74,545$ | $60 \%$ |
| 70 | $\$ 53,165$ | $\$ 69,115$ | $\$ 85,064$ | $60 \%$ |
| 75 | $\$ 59,739$ | $\$ 77,661$ | $\$ 95,582$ | $60 \%$ |
| 80 | $\$ 66,312$ | $\$ 86,206$ | $\$ 106,099$ | $60 \%$ |
| 85 | $\$ 72,885$ | $\$ 94,751$ | $\$ 116,616$ | $60 \%$ |
| 90 | $\$ 79,459$ | $\$ 103,297$ | $\$ 127,134$ | $60 \%$ |
| 95 | $\$ 91,771$ | $\$ 119,302$ | $\$ 146,834$ | $60 \%$ |
| 96 | $\$ 103,524$ | $\$ 134,581$ | $\$ 165,638$ | $60 \%$ |

CORRECTIONS CLASSIFIED SERVICE SALARY SCHEDULE

| Pay Band | Minimum | Midpoint | Maximum | Bandwidth |
| :---: | :---: | :---: | :---: | :---: |
| CA | $\$ 34,408$ | $\$ 41,290$ | $\$ 48,171$ | $40 \%$ |
| CB | $\$ 41,131$ | $\$ 49,357$ | $\$ 57,583$ | $40 \%$ |


| CC | $\$ 45,556$ | $\$ 54,667$ | $\$ 63,778$ | $40 \%$ |
| :---: | :---: | :---: | :---: | :--- |
| CD | $\$ 50,170$ | $\$ 60,204$ | $\$ 70,238$ | $40 \%$ |
| CE | $\$ 55,014$ | $\$ 66,016$ | $\$ 77,019$ | $40 \%$ |
| CF | $\$ 59,649$ | $\$ 71,579$ | $\$ 83,508$ | $40 \%$ |
| CG | $\$ 69,442$ | $\$ 83,330$ | $\$ 97,218$ | $40 \%$ |
| CH | $\$ 74,471$ | $\$ 89,366$ | $\$ 104,260$ | $40 \%$ |
| CI | $\$ 79,629$ | $\$ 95,556$ | $\$ 111,482$ | $40 \%$ |
| CJ | $\$ 87,918$ | $\$ 105,502$ | $\$ 123,086$ | $40 \%$ |
| CK | $\$ 98,003$ | $\$ 117,603$ | $\$ 137,204$ | $40 \%$ |
| CL | $\$ 109,569$ | $\$ 131,483$ | $\$ 153,397$ | $40 \%$ |
| CM | $\$ 34,408$ | $\$ 41,290$ | $\$ 48,171$ | $40 \%$ |


| ENGINEER, SURVEYOR AND WATER RESOURCE CLASSIFIED SERVICE SALARY SCHEDULE |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Pay Band | Minimum | Midpoint | Maximum | Bandwidth |
| EA | \$32,252 | \$41,928 | \$51,603 | 60\% |
| EB | \$35,785 | \$46,521 | \$57,256 | 60\% |
| EC | \$40,236 | \$52,307 | \$64,378 | 60\% |
| ED | \$45,876 | \$59,638 | \$73,401 | 60\% |
| EE | \$53,594 | \$69,672 | \$85,749 | 60\% |
| EF | \$64,486 | \$83,832 | \$103,177 | 60\% |
| EG | \$71,760 | \$93,288 | \$114,816 | 60\% |
| EH | \$79,659 | \$103,557 | \$127,454 | 60\% |
| El | \$88,425 | \$114,953 | \$141,480 | 60\% |
| EJ | \$96,379 | \$125,293 | \$154,207 | 60\% |
| EK | \$105,051 | \$136,567 | \$168,083 | 60\% |

HEALTHCARE CLASSIFIED SERVICE SALARY SCHEDULE

| Pay Band | Minimum | Midpoint | Maximum | Bandwidth |
| :---: | :---: | :---: | :---: | :---: |
| HA | $\$ 33,072$ | $\$ 43,159$ | $\$ 53,246$ | $61 \%$ |
| HB | $\$ 36,179$ | $\$ 47,033$ | $\$ 57,886$ | $60 \%$ |
| HC | $\$ 39,474$ | $\$ 51,316$ | $\$ 63,159$ | $60 \%$ |
| HD | $\$ 43,395$ | $\$ 56,413$ | $\$ 69,432$ | $60 \%$ |
| HE | $\$ 47,839$ | $\$ 62,191$ | $\$ 76,542$ | $60 \%$ |
| HF | $\$ 52,648$ | $\$ 68,443$ | $\$ 84,237$ | $60 \%$ |
| HG | $\$ 58,682$ | $\$ 76,286$ | $\$ 93,891$ | $60 \%$ |
| HH | $\$ 64,714$ | $\$ 84,128$ | $\$ 103,542$ | $60 \%$ |
| HI | $\$ 72,307$ | $\$ 94,000$ | $\$ 115,692$ | $60 \%$ |
| HJ | $\$ 80,354$ | $\$ 104,461$ | $\$ 128,567$ | $60 \%$ |
| HK | $\$ 91,511$ | $\$ 118,964$ | $\$ 146,418$ | $60 \%$ |
| HL | $\$ 100,448$ | $\$ 130,582$ | $\$ 160,716$ | $60 \%$ |


| HM | $\$ 107,533$ | $\$ 139,793$ | $\$ 172,053$ | $60 \%$ |
| :---: | :---: | :---: | :---: | :---: |
| HN | $\$ 115,600$ | $\$ 150,280$ | $\$ 184,960$ | $60 \%$ |
| HO | $\$ 125,555$ | $\$ 163,222$ | $\$ 200,888$ | $60 \%$ |

HEALTHCARE PHYSICIANS CLASSIFIED SERVICE SALARY SCHEDULE

| Pay Band | Minimum | Midpoint | Maximum | Bandwidth |
| :---: | :---: | :---: | :---: | :---: |
| XA | $\$ 132,472$ | $\$ 158,966$ | $\$ 185,461$ | $40 \%$ |
| XB | $\$ 153,125$ | $\$ 183,749$ | $\$ 214,374$ | $40 \%$ |
| XC | $\$ 173,777$ | $\$ 208,532$ | $\$ 243,288$ | $40 \%$ |
| XD | $\$ 194,428$ | $\$ 233,314$ | $\$ 272,199$ | $40 \%$ |
| XE | $\$ 215,081$ | $\$ 258,097$ | $\$ 301,114$ | $40 \%$ |
| XF | $\$ 235,733$ | $\$ 282,880$ | $\$ 330,026$ | $40 \%$ |
| XG | $\$ 256,386$ | $\$ 307,663$ | $\$ 358,940$ | $40 \%$ |
| XH | $\$ 277,038$ | $\$ 332,446$ | $\$ 387,854$ | $40 \%$ |
| XI | $\$ 297,690$ | $\$ 357,228$ | $\$ 416,766$ | $40 \%$ |
| XJ | $\$ 318,343$ | $\$ 382,011$ | $\$ 445,680$ | $40 \%$ |


| INFORMATION TECHNOLOGY CLASSIFIED SERVICE SALARY SCHEDULE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Pay Band | Minimum | Midpoint | Maximum | Bandwidth |  |
| IA | $\$ 33,986$ | $\$ 44,182$ | $\$ 54,378$ | $60 \%$ |  |
| IB | $\$ 43,021$ | $\$ 55,927$ | $\$ 68,834$ | $60 \%$ |  |
| IC | $\$ 52,055$ | $\$ 67,671$ | $\$ 83,288$ | $60 \%$ |  |
| ID | $\$ 61,089$ | $\$ 79,416$ | $\$ 97,742$ | $60 \%$ |  |
| IE | $\$ 70,124$ | $\$ 91,161$ | $\$ 112,198$ | $60 \%$ |  |
| IF | $\$ 79,158$ | $\$ 102,906$ | $\$ 126,653$ | $60 \%$ |  |
| IG | $\$ 88,193$ | $\$ 114,651$ | $\$ 141,109$ | $60 \%$ |  |
| IH | $\$ 97,227$ | $\$ 126,395$ | $\$ 155,563$ | $60 \%$ |  |
| II | $\$ 106,262$ | $\$ 138,140$ | $\$ 170,019$ | $60 \%$ |  |
| IJ | $\$ 115,296$ | $\$ 149,885$ | $\$ 184,474$ | $60 \%$ |  |

PEACE OFFICER CLASSIFIED SERVICE SALARY SCHEDULE

| Pay Band | Minimum | Midpoint | Maximum | Bandwidth |
| :---: | :---: | :---: | :---: | :---: |
| PE | $\$ 43,080$ | $\$ 53,850$ | $\$ 64,620$ | $50 \%$ |
| PF | $\$ 48,196$ | $\$ 60,245$ | $\$ 72,294$ | $50 \%$ |
| PG | $\$ 54,336$ | $\$ 67,920$ | $\$ 81,504$ | $50 \%$ |
| PH | $\$ 61,294$ | $\$ 76,617$ | $\$ 91,941$ | $50 \%$ |
| PI | $\$ 69,479$ | $\$ 86,849$ | $\$ 104,219$ | $50 \%$ |


| PJ | $\$ 78,893$ | $\$ 98,616$ | $\$ 118,340$ | $50 \%$ |
| :---: | :---: | :---: | :---: | :---: |
| PK | $\$ 89,125$ | $\$ 111,407$ | $\$ 133,688$ | $50 \%$ |
| PL | $\$ 101,404$ | $\$ 126,755$ | $\$ 152,106$ | $50 \%$ |
| PM | $\$ 109,590$ | $\$ 136,988$ | $\$ 164,386$ | $50 \%$ |

SOCIAL SERVICES CLASSIFIED SERVICE SALARY SCHEDULE

| SOCIAL SERVICES CLASSIFIED SERVICE SALARY SCHEDULE |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Pay Band | Minimum | Midpoint | Maximum | Bandwidth |
| SD | $\$ 39,545$ | $\$ 51,408$ | $\$ 63,271$ | $60 \%$ |
| SE | $\$ 44,893$ | $\$ 58,361$ | $\$ 71,829$ | $60 \%$ |
| SF | $\$ 50,466$ | $\$ 65,606$ | $\$ 80,746$ | $60 \%$ |
| SG | $\$ 58,894$ | $\$ 76,562$ | $\$ 94,230$ | $60 \%$ |
| SH | $\$ 70,325$ | $\$ 91,422$ | $\$ 112,520$ | $60 \%$ |
| SI | $\$ 77,805$ | $\$ 101,147$ | $\$ 124,488$ | $60 \%$ |

## SCIENTIST CLASSIFIED SERVICE SALARY SCHEDULE

| SCIENTIST CLASSIFIED SERVICE SALARY SCHEDULE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Pay Band | Minimum | Midpoint | Maximum | Bandwidth |  |
| FG | $\$ 72,800$ | $\$ 109,200$ | $\$ 145,600$ | $100 \%$ |  |
| FH | $\$ 114,407$ | $\$ 156,005$ | $\$ 197,603$ | $73 \%$ |  |
| FI | $\$ 135,197$ | $\$ 179,920$ | $\$ 224,643$ | $66 \%$ |  |

## Appendix E - Average Salary Data by Agency

| Agency | Average Annual Rate | Average Compa |
| :--- | :--- | :--- | :--- |
| Ratio |  |  |$\quad$ Count of Emp


| Agency | Average Annual Rate | Average Compa <br> Ratio | Count of Emp |
| :---: | :---: | :---: | :---: |
| Dept of Information Technology | \$86,430 | 98\% | 135 |
| Dev Disabilities Council | \$72,212 | 107\% | 19 |
| Division of Vocational Rehab | \$66,204 | 105\% | 293 |
| Economic Developmnt Department | \$74,715 | 98\% | 48 |
| Educational Retirement Board | \$65,549 | 97\% | 65 |
| Enrgy, Minrls \& Ntrl Rsrcs Dpt | \$70,585 | 97\% | 366 |
| EXPO New Mexico | \$71,795 | 101\% | 12 |
| Gaming Control Board | \$75,553 | 109\% | 35 |
| General Services Department | \$65,559 | 101\% | 228 |
| Governor's Comm. on Disability | \$66,286 | 95\% | 10 |
| Higher Education Department | \$84,255 | 102\% | 37 |
| Homeland Security \& Emgncy Mgt | \$67,769 | 98\% | 92 |
| Human Services Department | \$63,207 | 95\% | 1462 |
| Livestock Board | \$57,302 | 87\% | 68 |
| Medical Examiners Board | \$72,442 | 102\% | 14 |
| Military Affairs | \$62,906 | 102\% | 126 |
| Miners Colfax Medical Center | \$78,554 | 97\% | 190 |
| New Mexico Corrections Dept | \$56,780 | 98\% | 1751 |
| NM Education Trust Board | \$72,134 | 93\% | 1 |
| Ofc of Family Rep and Advocacy | \$103,872 | 108\% | 2 |
| Ofc of the State Engineer | \$81,650 | 101\% | 270 |
| Office of African Amer Affairs | \$70,224 | 100\% | 6 |
| Office of Natural Resc Trustee | \$98,585 | 107\% | 4 |
| Office of the Attorney General | \$83,298 | 102\% | 140 |
| Prof Engneers \& Lnd Srvyrs Brd | \$57,213 | 100\% | 7 |
| Public Education Department | \$79,531 | 97\% | 258 |


| Agency | Average Annual Rate | Average Compa Ratio | Count of Emp |
| :---: | :---: | :---: | :---: |
| Public Employee Retiremnt Asso | \$72,637 | 105\% | 66 |
| Public Regulation Commission | \$79,545 | 103\% | 91 |
| Public School Insurance Auth | \$72,789 | 106\% | 8 |
| Regulation \& Licensing Dept | \$67,895 | 102\% | 291 |
| Retiree Health Care Authority | \$60,017 | 98\% | 21 |
| Secretary of State | \$68,595 | 98\% | 50 |
| SpacePort Authority | \$84,675 | 101\% | 18 |
| State Auditor | \$89,865 | 102\% | 28 |
| State Investment Council | \$101,700 | 105\% | 15 |
| State Land Office | \$76,527 | 105\% | 149 |
| State Personnel Board | \$77,152 | 96\% | 31 |
| State Racing Commission | \$73,402 | 101\% | 10 |
| State Treasurer | \$90,949 | 104\% | 18 |
| Superintendent of Insurance | \$77,437 | 103\% | 96 |
| Taxation \& Revenue Department | \$61,093 | 99\% | 793 |
| Tourism Department | \$64,286 | 97\% | 42 |
| Veterinary Examiners Board | \$39,458 | 94\% | 2 |
| Workers Compensation Admin | \$66,115 | 104\% | 97 |
| Youth Conservation Corps | \$76,677 | 102\% | 2 |

Appendix F - Alternative Pay Band Assignments

| Classification Title | Classification Job | Pay <br> Band | Reverts to <br> Pay Band |
| :--- | :--- | :---: | :---: |


| A/O I-ENV SCIENCE | X40200 | 85 | 80 |
| :---: | :---: | :---: | :---: |
| A/O II-ENV SCIENCE | X50200 | 90 | 85 |
| A/O II-FORENSICS | X50250 | 95 | 85 |
| A/O II-STATE AUDIT MANAGER | X52012 | 90 | 85 |
| ACTUARY-A | D2011A | 75 | 70 |
| ACTUARY-B | D2011B | 65 | 60 |
| ACTUARY-O | D20110 | 70 | 65 |
| ADVANCED JOURNEYMAN ELECTRICN | T2111A | 65 | 50 |
| AIRCRAFT MEC \& SRV-A | U3011A | 75 | 55 |
| AIRCRAFT MEC \& SRV-B | U3011B | 65 | 45 |
| AIRCRAFT MEC \& SRV-O | U30110 | 70 | 50 |
| AIRCRAFT PILOT | W20111 | 80 | 70 |
| CERTIFIED PUBLIC ACCOUNTANT | C20100 | 85 | 80 |
| CHIEF FINANCIAL ACCOUNTANT | C3900 | 85 | 80 |
| CHILD LEGAL SUPPORT ASST I | G10501 | 60 | 55 |
| CHILD LEGAL SUPPORT ASST II | G10502 | 65 | 60 |
| CONST \& BLDG INSP AREA CHIEF | T4011S | 70 | 65 |
| CONST \& BLDG INSP MULTIPL CERT | T40112 | 65 | 60 |
| CONST \& BLDG INSP SINGLE CERT | T40111 | 60 | 55 |
| CONSTRCT/BLDG INSP 1 | T4011B | 55 | 50 |
| CONSTRCT/BLDG INSP 2 | T40110 | 60 | 55 |
| CONSTRCT/BLDG INSP 3 | T4011A | 65 | 60 |
| COORDINATOR-CLASSROOM TECH | 190311 | 70 | 65 |
| DEP FORENSIC TOXCLGY BUR CHIEF | X40251 | 90 | 80 |
| DPS EMERGENCY COMM MANAGER | X45033 | 90 | 80 |
| ECON DEVELOP PROG COORDINATOR | Q20102 | 80 | 70 |
| ECON DEVELOP REPRESENTATIVE | Q20101 | 75 | 65 |
| ECONOMIST SUPERVISOR | F3011S | 85 | 75 |
| ECONOMIST-A | F3011A | 80 | 70 |
| ECONOMIST-B | F3011B | 70 | 60 |
| ECONOMIST-O | F30110 | 75 | 65 |
| EDUC ADMIN SUPV | B9039S | 85 | 80 |
| EDUC ADMIN-A | B9039A | 80 | 75 |
| EMERGENCY MGNT SPECIALIST | M40101 | 65 | 60 |
| ENVIRO SCI \& SPEC-A | F2041A | 75 | 65 |
| ENVIRO SCI \& SPEC-B | F2041B | 65 | 55 |
| ENVIRO SCI \& SPEC-O | F20410 | 70 | 60 |
| ENVIRON SCIENT \& SPEC SUPV | F2041S | 80 | 70 |


| FAMILY ASSISTANCE ANALYST I | G10601 | 60 | 55 |
| :---: | :---: | :---: | :---: |
| FAMILY ASSISTANCE ANALYST II | G10602 | 65 | 60 |
| FIN EXAMINER-A | C2061A | 70 | 65 |
| FIN EXAMINER-B | C2061B | 60 | 55 |
| FIN EXAMINER-O | C20610 | 65 | 60 |
| FINANCIAL EXAMINER SUPERVISOR | C2061S | 75 | 70 |
| FORENSIC SCIENTIST 1 | F40920 | 75 | 55 |
| FORENSIC SCIENTIST 2 | F4092A | 80 | 60 |
| FORENSIC SCIENTIST SUPERVISOR | F4092S | 85 | 65 |
| FORENSIC TOXICOLOGY BUR CHIEF | X50251 | 95 | 85 |
| GEN CERT REAL ESTATE APPRAISER | C20211 | 80 | 70 |
| GEN I-ENV SCIENCE | X60200 | 95 | 90 |
| GEOSCIEN, XCPT HYDRO SUPV | F2042S | 80 | 75 |
| GEOSCIENTIST-A | F2042A | 75 | 70 |
| GEOSCIENTIST-B | F2042B | 65 | 60 |
| GEOSCIENTIST-O | F20420 | 70 | 65 |
| HEALTH SURVEYOR SUPERVISOR | E2111S | 75 | 70 |
| HEALTHCARE SURVYR-A | E2111A | 70 | 65 |
| HEALTHCARE SURVYR-B | E2111B | 60 | 55 |
| HEALTHCARE SURVYR-O | E21110 | 65 | 60 |
| HEAT/AC/FRIG MECH-A | U9021A | 55 | 50 |
| HEAT/AC/FRIG MECH-B | U9021B | 45 | 40 |
| HEAT/AC/FRIG MECH-O | U90210 | 50 | 45 |
| HEAT/AC/REFRIG MECH SUPV | U9021S | 60 | 55 |
| HIGHWAY MAINT WKR-A | T4051A | 55 | 50 |
| HIGHWAY MAINT WKR-B | T4051B | 45 | 40 |
| HIGHWAY MAINT WKR-O | T40510 | 50 | 45 |
| HIGHWAY MAINT WORKER SUPV | T4051S | 60 | 55 |
| HOMELAND SECURITY SPECIALIST | M40102 | 70 | 65 |
| HSD QA SPECIALIST SUPERVISOR | G1070S | 75 | 70 |
| HSD QUAL ASSURANCE SPECIALIST | G10701 | 70 | 65 |
| HYDROLOGIST SUPERVISOR | F2043S | 80 | 75 |
| HYDROLOGIST-A | F2043A | 75 | 70 |
| HYDROLOGIST-B | F2043B | 65 | 60 |
| HYDROLOGIST-O | F20430 | 70 | 65 |
| IT COMMUNICATIONS MGR-DHSEM | X30795 | 85 | 75 |
| JOURNEYMAN PLUMBER | T21611 | 60 | 45 |
| JUVENILE PROB PAR OFF I | G10941 | 65 | 60 |
| JUVENILE PROB PAR OFF II | G10942 | 70 | 65 |
| JUVENILE PROB PAROLE OFF SUPV | G1094S | 75 | 70 |
| LABOR RELATIONS ADMINISTRATOR | C10791 | 75 | 70 |
| LIBRARIAN SUPV | 14021S | 75 | 70 |
| LIBRARIAN-A | 14021A | 70 | 65 |


| LIBRARIAN-B | 14021B | 60 | 55 |
| :---: | :---: | :---: | :---: |
| LIBRARIAN-O | 140210 | 65 | 60 |
| LIBRARY TECH-A | I4031A | 50 | 45 |
| LIBRARY TECH-B | 14031B | 40 | 35 |
| LIBRARY TECH-O | 140310 | 45 | 40 |
| LINE II-ENV SCIENCE | X20200 | 75 | 70 |
| LIVESTOCK INSPECTOR I | S20101 | 60 | 55 |
| LIVESTOCK INSPECTOR II | S20102 | 65 | 60 |
| LIVESTOCK INSPECTOR SUPV | S2010S | 70 | 65 |
| MEDICAL CLAIMS CODER | K20811 | 60 | 45 |
| MINE/GEOL SPEC-NL-A | E2152A | 75 | 70 |
| MINE/GEOL SPEC-NL-B | E2152B | 65 | 60 |
| MINE/GEOL SPEC-NL-O | E21520 | 70 | 65 |
| MINING/GEOLOGICAL SPEC NL SUPV | E2152S | 80 | 75 |
| MUS PRESS EDITOR MGR | J3053 | 70 | 60 |
| MUS PRESS MKTG MGR | J3054 | 70 | 60 |
| MUSEUM PRESS ART MANAGER | J3052 | 70 | 60 |
| MUSEUM PUBLICATION DIR | X30514 | 80 | 75 |
| MVD OPERATIONS GENERALIST | R40320 | 65 | 65 |
| MVD STAFF ADMINISTRATOR | R4032S | 70 | 65 |
| NM LAW ENFORCEMENT ACADEMY INS | 111101 | 75 | 75 |
| NMFTA INSTRUCTOR | 111126 | 75 | 75 |
| OPER RESCH ANAL-A | D2031A | 70 | 65 |
| OPER RESCH ANAL-B | D2031B | 60 | 55 |
| OPER RESCH ANAL-O | D20310 | 65 | 60 |
| OPERATIONAL JOURNEYMAN ELECTRN | T21110 | 60 | 45 |
| PETROLEUM SPEC-A | E2171A | 80 | 75 |
| PETROLEUM SPEC-B | E2171B | 70 | 65 |
| PETROLEUM SPECIALIST SUPV | E2171S | 85 | 80 |
| PETROLEUM SPEC-O | E21710 | 75 | 70 |
| POLICE \& SHER PO-A | M3051A | 75 | 65 |
| POLICE \& SHER PO-B | M3051B | 65 | 55 |
| POLICE \& SHER PO-O | M30510 | 70 | 60 |
| POLICE \& SHERIFF PATRL OFF SUPV | M3051S | 85 | 80 |
| PRINC EXEC BUDGET/POL ANALYST | C9003 | 85 | 80 |
| PROBATION PAROLE OFFICER I | G10901 | 65 | 60 |
| PROBATION PAROLE OFFICER II | G10902 | 70 | 65 |
| PROBATION PAROLE OFFICER SUPV | G1090S | 75 | 70 |
| PROCESS IMPORVEMENT ANALYST | C11111 | 85 | 70 |
| PROPERTY \& CASUALTY ADJUST II | C10324 | 75 | 65 |
| PROPERTY \& CASUALTY ADJUSTER I | C10323 | 70 | 60 |
| PUBLIC UTILITIES ECONOMIST | F30111 | 80 | 70 |
| PUBLIC UTILITIES ENGINEER | E30611 | 85 | 75 |


| RADIO TECHLGST \& TEC-B | K2034B | 50 | 45 |
| :---: | :---: | :---: | :---: |
| RETIREMENT SPECIALIST 1 | C20501 | 55 | 50 |
| RETIREMENT SPECIALIST 2 | C20502 | 60 | 55 |
| RETIREMENT SPECIALIST, SUPV | C2050S | 65 | 60 |
| SECS/COMMDTS/FIN-A | Q3031A | 95 | 70 |
| SECS/COMMDTS/FIN-B | Q3031B | 85 | 60 |
| SECS/COMMDTS/FIN-O | Q30310 | 90 | 65 |
| SECURITS/COMMDTS/FIN SRVS SUPV | Q3031S | 96 | 75 |
| SECURITY GUARD SUPERVISOR | M9032S | 50 | 40 |
| SECURITY GUARD-A | M9032A | 45 | 35 |
| SECURITY GUARD-B | M9032B | 35 | 25 |
| SECURITY GUARD-O | M90320 | 40 | 30 |
| SIGNED LANGUAGE INTERPRETER | 13025 | 75 | 70 |
| SPACEPORT AEROSPACE ENGINEER | E40495 | 90 | 75 |
| SPACEPORT AMERICA SALES AGENT | Q40401 | 80 | 65 |
| SPACEPORT FLIGHT CONTROL SPEC | W20495 | 80 | 65 |
| SPACEPORT OPERATIONS MANAGER | X40495 | 85 | 80 |
| STAFF-ECONOMICS | X30125 | 80 | 75 |
| STAFF-ENV SCIENCE | X30200 | 80 | 75 |
| STAFF-FORENSICS | X30250 | 85 | 75 |
| STATE AUDIT AUDITOR COORDNATOR | C20123 | 85 | 75 |
| STATE AUDITOR I | C20121 | 65 | 60 |
| STATE AUDITOR II | C20122 | 70 | 65 |
| STATE SCIENTIFIC LAB DIRECTOR | X70250 | 96 | 90 |
| SUPERVISING JOURNEYMAN PLUMBER | T2161S | 70 | 50 |
| TAX AUDITOR I | C20131 | 60 | 55 |
| TAX AUDITOR II | C20132 | 65 | 60 |
| TAX AUDITOR III | C20133 | 70 | 65 |
| TAX AUDITOR IV | C20134 | 75 | 70 |
| TAX AUDITOR SUPERVISOR | C2013S | 80 | 75 |
| UNREGISTERED APPRENTICE PLUMBR | T21610 | 55 | 40 |
| UNREGISTRD APPRENTICE ELECTRCN | T2111B | 55 | 40 |
| WORKERS' COMP ADJUSTER I | C10321 | 70 | 60 |
| WORKERS' COMP ADJUSTER II | C10322 | 75 | 65 |

## Appendix G - NCASG Benchmarks

| Series Name | NCASG Benchmark Title | NCASG Code | NM Job Title | NM Job Code |
| :---: | :---: | :---: | :---: | :---: |
| 1000_Engineering_Related | Architect | 1010 | Architect II | AREP30 |
| 1000_Engineering_Related | District Engineer (PE) | 1030 | Senior Engineer Executive | ENEX52 |
| 1000_Engineering_Related | Engineering Technician | 1040 | Engineering Technician III | ENET17 |
| 1000_Engineering_Related | Engineer-in-Training (EIT) | 1050 | Engineer Intern | ENEP23 |
| 1000_Engineering_Related | Environmental Engineer (PE) | 1060 | ENVIRON SPEC-NL-O | E20820 |
| 1000_Engineering_Related | Geologist | 1070 | GEOSCIENTIST-O | F20420 |
| 1000_Engineering_Related | Highway \& Transportation Engineer (PE) | 1080 | Engineer Professional I | ENEP26 |
| 1000_Engineering_Related | Hydraulic Engineer (PE) | 1090 | WATER RESOURCES PROF III | EWRP26 |
| 1000_Engineering_Related | Surveyor | 1100 | Professional Surveyor I | ENSP23 |
| 2000_Fiscal_Services | Accountant | 2010 | ACCTNT \& AUDITOR-O | C20110 |
| 2000_Fiscal_Services | Accounting Supervisor | 2020 | ACCOUNTANT \& AUDITOR SUPV | C2011S |
| 2000_Fiscal_Services | Accounting Technician | 2030 | BOOKPG,ACTG \&AUDIT-O | R30310 |
| 2000_Fiscal_Services | Bank Examiner | 2050 | FIN EXAMINER-O | C20610 |
| 2000_Fiscal_Services | Agency Fiscal Officer | 2060 | CFO III | X63032 |
| 2000_Fiscal_Services | External Auditor | 2080 | ACCTNT \& AUDITOR-O | C20110 |
| 2000_Fiscal_Services | Financial Examiner | 2090 | FIN ANALYST-A | C2051A |
| 2000_Fiscal_Services | Grants Specialist | 2100 | FINANCIAL COORD-O | B30310 |
| 2000_Fiscal_Services | Insurance Investigator | 2110 | FIN EXAMINER-A | C2061A |
| 2000_Fiscal_Services | Internal Auditor | 2120 | State Auditor II | C20122 |
| 2000_Fiscal_Services | Procurement Specialist | 2140 | PURCHASING AGENT-O | C10230 |
| 2000_Fiscal_Services | Revenue Auditor | 2150 | Tax Auditor II | C20132 |
| 2000_Fiscal_Services | Motor Vehicle / Revenue Licensing Technician | 2160 | MVD Agent | R40311 |
| 2000_Fiscal_Services | Risk Management Specialist | 2170 | CLM ADJ,EXAM,INV-O | C10310 |
| 2000_Fiscal_Services | State Budget Analyst | 2180 | SENIOR EXEC BUDGET/POL ANALYST | C9002 |
| 2000_Fiscal_Services | Tax Appraisal Specialist | 2190 | APPRAIS \& RE ASSES-O | C20210 |
| 2000_Fiscal_Services | Utility Rate Analyst | 2200 | ECONOMIST-A | F3011A |
| 2500_Admin_And_Cust_Service s | Driver License Examiner | 2510 | MVD Agent | R40311 |
| 2500_Admin_And_Cust_Service s | Executive Assistant | 2520 | EXEC SEC\& ADM ASST-A | R6011A |
| 2500_Admin_And_Cust_Service s | Paralegal | 2530 | PARALEGL\& LGL ASST-A | H2011A |
| 2500_Admin_And_Cust_Service s | Secretary | 2540 | EXEC SEC\& ADM ASST-O | R60110 |
| 3000_Human_Resources | Employee Insurance Benefits Specialist | 3020 | COMP,BNF \& JOB ANA-O | C1072O |
| 3000_Human_Resources | Human Resources Consultant | 3030 | HUMAN RESOURCE GENERALIST III | RHRG23 |
| 3000_Human_Resources | Human Resources Manager | 3040 | HUMAN RESOURCE MANAGER II | RHRX30 |


| 3000_Human_Resources | Human Resources Professional | 3050 | HUMAN RESOURCE GENERALIST IV | RHRG26 |
| :---: | :---: | :---: | :---: | :---: |
| 3000_Human_Resources | Human Resources Technician | 3060 | HUMAN RESOURCE GENERALIST I | RHRG17 |
| 3000_Human_Resources | Training Specialist | 3070 | TRAIN \& DEV SPEC-O | C10730 |
| 3500_Labor | Employment Counselor | 3510 | HR EMPL LABOR RELATIONS SPEC I | RELR23 |
| 3500_Labor | Occupational Safety Specialist | 3540 | OCC HLTH \& SFTY SP-O | K90110 |
| 3500_Labor | Unemployment Insurance Specialist | 3550 | CLM ADJ,EXAM,INV-O | C10310 |
| 3500_Labor | Worker's Compensation Claims Representative | 3560 | CLM ADJ,EXAM,INV-A | C1031A |
| 4000_Medical | Dental Assistant | 4010 | DENTAL ASSISTANT II | HDAT11 |
| 4000_Medical | Dental Hygienist | 4020 | DENTAL HYGIENIST | HDHY20 |
| 4000_Medical | Dentist | 4030 | DENTIST | HDPD35 |
| 4000_Medical | Developmental Assistant | 4040 | OCCUPATIONAL THERAPIST ASSIST | HOTV17 |
| 4000_Medical | Licensed Practical Nurse | 4060 | LPN/LVN | HLPN15 |
| 4000_Medical | Medical Laboratory Technician | 4070 | MEDICAL LABORATORY TECHNICIAN | HCLT15 |
| 4000_Medical | Medical Technologist (ASCP or AMT) | 4080 | MEDICAL LABORATORY TECHN | HCLT17 |
| 4000_Medical | Nursing Assistant | 4100 | NURSING SUPPORT LEVEL I | HLSU11 |
| 4000_Medical | Pharmacist | 4120 | PHARMACIST II | HPHR26 |
| 4000_Medical | Pharmacy Technician | 4130 | PHARMACY TECHNICIAN II | HPTV13 |
| 4000_Medical | Physical Therapist | 4140 | Physical Therapist Supervisor | HPHY26 |
| 4000_Medical | Physician | 4150 | PHYSICIAN LEVEL II | HHOP40 |
| 4000_Medical | Physician Assistant | 4160 | PHYSICIAN ASSISTANT LEVEL II | HPPA30 |
| 4000_Medical | Public Health Nurse | 4180 | REGISTERED NURSE LEVEL III | HCRN23 |
| 4000_Medical | Radiological Technologist | 4190 | RADIOLOGIC TECHNOLOGIST II | HRAD20 |
| 4000_Medical | Recreation Therapist | 4200 | RECREATIONAL THERAPIST I | HREA13 |
| 4000_Medical | Registered Dietitian | 4210 | REGISTERED DIETITIAN | HDIE23 |
| 4000_Medical | Registered Nurse | 4220 | REGISTERED NURSE LEVEL II | HCRN20 |
| 4000_Medical | Registered Nurse - Program Coordinator | 4230 | Registered Nurse Manager I | HCRX30 |
| 4000_Medical | Security Aide (Psych) | 4250 | SECURITY GUARD-A | M9032A |
| 4000_Medical | Veterinarian | 4270 | VETERINARIAN | HVET35 |
| 4500_Human_Services | Chaplain | 4510 | CLERGY-O | G20110 |
| 4500_Human_Services | Child Care Licensing Representative | 4520 | COMPLNCE OFFICER-O | C10410 |
| 4500_Human_Services | Child Support Specialist | 4540 | CHILD LEGAL SUPPORT ASST. II | G10502 |
| 4500_Human_Services | Disability Claims Examiner | 4560 | DVR Disability Adjudicator II | G10802 |
| 4500_Human_Services | Eligibility Assistance Specialist | 4570 | Family Assistance Analyst I | G10601 |
| 4500_Human_Services | Health Educator | 4580 | Health Educator-A | G1091A |
| 4500_Human_Services | Health Services Evaluator | 4590 | HEALTHCARE SURVYR-O | E21110 |
| 4500_Human_Services | Investigator | 4600 | STATE INVESTIGATOR | M50520 |


| 4500_Human_Services | Psychiatric Aide | 4610 | Recreational therapy aide | HREA10 |
| :---: | :---: | :---: | :---: | :---: |
| 4500_Human_Services | Social Worker | 4620 | SOC WKR,AO-A | G1029A |
| 4500_Human_Services | Substance Abuse Counselor | 4630 | SUB ABUSE\&BEH CNSL-O | G10110 |
| 4500_Human_Services | Vocational Rehabilitation Counselor | 4640 | REHAB COUNSELOR-A | G1015A |
| 4500_Human_Services | Vocational Rehabilitation Manager | 4650 | REHAB COUNSELOR SUPERVISOR | G1015S |
| 4500_Human_Services | Youth Specialist | 4660 | JUVENILE CORR OFFICER II | G10952 |
| 5000_Information_Systems | Applications Developer/Analyst | 5010 | IT Application Developer II | IDAD23 |
| 5000_Information_Systems | Applications Development Supervisor | 5020 | IT APPLICATION DEV SUPV | IDAS26 |
| 5000_Information_Systems | Business Systems Analyst | 5030 | IT Business Analyst II | IBBA26 |
| 5000_Information_Systems | Database Administrator | 5050 | IT Database Administrator II | ITDA23 |
| 5000_Information_Systems | ERP Systems Analyst | 5060 | IT Architect I | IADD30 |
| 5000_Information_Systems | GIS Analyst | 5070 | IT GIS SPECIALIST I | ITGT20 |
| 5000_Information_Systems | Information Technology Manager | 5080 | IT CIO IV | IXGX46 |
| 5000_Information_Systems | Information Technology Project Manager | 5090 | IT Project Manager IV | IPPX35 |
| 5000_Information_Systems | Information Technology Security Specialist | 5100 | IT SEC \& COMPLIANCE ADMIN II | ICSC23 |
| 5000_Information_Systems | Information Technology Technical Support Specialist | 5110 | IT End User Support II | IEUP15 |
| 5000_Information_Systems | Network Administrator | 5120 | IT Network Administrator II | INEA23 |
| 5000_Information_Systems | Systems Administrator | 5130 | IT Systems Administrator II | ISSA23 |
| 6000_Professional | Aircraft Pilot | 6020 | Aircraft Pilot | W20111 |
| 6000_Professional | Archivist | 6030 | ARCHIVIST-A | 14011A |
| 6000_Professional | Attorney | 6040 | Attorney II | LLLA30 |
| 6000_Professional | Business Manager | 6050 | A/O II | X50000 |
| 6000_Professional | Education Program Specialist | 6060 | EDUC ADMIN-A | B9039A |
| 6000_Professional | Graphic Designer | 6080 | GRAPHIC DESIGNER-A | J1024A |
| 6000_Professional | Hearings Officer | 6090 | ADM LAW JDG/ADJCTR-O | H10210 |
| 6000_Professional | Historic Preservation Specialist | 6100 | MUSEUM TECH \&CONSV-A | 14013A |
| 6000_Professional | Librarian | 6130 | LIBRARIAN-O | 140210 |
| 6000_Professional | Librarian Assistant | 6140 | LIBRARY TECH-A | 14031A |
| 6000_Professional | Management Analyst | 6150 | MGT ANALYST-A | C1111A |
| 6000_Professional | Museum Conservator | 6160 | MUSEUM TECH \&CONSV-O | 140130 |
| 6000_Professional | Planner | 6170 | URBAN \& REG PLNR-O | F30510 |
| 6000_Professional | Public Information Officer | 6180 | PUB RELATION SPEC-A | J3031A |
| 6000_Professional | Right of Way Agent | 6190 | APPRAIS \& RE ASSES-A | C2021A |
| 6000_Professional | Senior Economist | 6210 | ECONOMIST-A | F3011A |
| 6000_Professional | Statistical Research Analyst | 6220 | STATISTICIAN-A | D2041A |
| 7000_Science | Chemist | 7020 | Chemist-O | F20310 |
| 7000_Science | Environmental Analyst | 7030 | ENVIRO SCI \& SPEC-O | F20410 |
| 7000_Science | Epidemiologist | 7040 | EPIDEMIOLOGIST-O | F10410 |


| 7000_Science | Fish and Game Technician | 7050 | FARMWKR,FARM\&RNCH-A | S2093A |
| :---: | :---: | :---: | :---: | :---: |
| 7000_Science | Fish Biologist/Culturist | 7060 | ZOOLGST/WLDLFE BIO-A | F1023A |
| 7000_Science | Forensic Scientist | 7070 | Forensic Scientist 1 | F40920 |
| 7000_Science | Forester | 7080 | FORESTER-O | F10320 |
| 7000_Science | Hydrologist | 7090 | HYDROLOGIST-A | F2043A |
| 7000_Science | Microbiologist | 7100 | MICROBIOLOGIST-O | F10220 |
| 7000_Science | Naturalist | 7110 | NAT SCI COORD-O | B91210 |
| 7000_Science | Oil and Gas Inspector | 7120 | PETROLEUM SPEC-O | E21710 |
| 7000_Science | Wildlife/Fish Biologist Supervisor | 7130 | ZOOLOGIST \& WILDLIFE BIO SUPV | F1023S |
| 7000_Science | Wildlife/Fish Biologist | 7140 | ZOOLGST/WLDLFE BIO-A | F1023A |
| 8000_Security | Arson Investigator | 8010 | STATE FIRE INVESTIGATOR | M20212 |
| 8000_Security | Correctional Captain | 8020 | Correctional Officer-Major | PCCS26 |
| 8000_Security | Correctional Officer | 8040 | Correctional Officer | PCCO11 |
| 8000_Security | Correctional Sergeant | 8050 | Correctional Officer-Sergeant | PCCO13 |
| 8000_Security | Criminal Investigator | 8060 | DPS Investigator | M50530 |
| 8000_Security | Emergency Preparedness Planner | 8070 | EMERGENCY MGNT SPECIALIST | M40101 |
| 8000_Security | Fingerprint Identification Specialist | 8080 | FORENSIC TECHNICIAN | F4092B |
| 8000_Security | Law Enforcement Dispatcher | 8130 | Dispatcher II | R50332 |
| 8000_Security | Offender Classification Specialist | 8140 | PROB OFF\&CORR TRMT-O | G10920 |
| 8000_Security | Park Manager | 8150 | ST PARK LE RANGER SUPERINTNDNT | PEPR35 |
| 8000_Security | Park Ranger | 8160 | Fish \& Game Warden-O | M30310 |
| 8000_Security | Port of Entry Compliance Officer | 8170 | MTD TRANSPORTATION INSPECTOR | W60511 |
| 8000_Security | Probation and Parole Officer | 8180 | PROBATION PAROLE OFFICER II | G10902 |
| 8000_Security | Probation And Parole Supervisor | 8190 | PROBATION PAROLE OFFICER SUPV. | G1090S |
| 8000_Security | Security Guard (Non-Weapon Carrying) | 8200 | SECURITY GUARD-O | M90320 |
| 8000_Security | Security Shift Supervisor (Non-Weapon Carrying) | 8210 | Security Guard Supervisor | M9032S |
| 8000_Security | State Patrol Evidence Technician | 8220 | DPS EVIDENCE TECHNICIAN | M50550 |
| 8000_Security | Wildlife Officer/Game Warden | 8230 | Fish \& Game Warden-A | M3031A |
| 9000_Trades | Automotive Mechanic | 9020 | AUTO SRV TECH\&MECH-A | U3023A |
| 9000_Trades | Boiler Operator | 9030 | PLANT/SYS OPR,AO-O | V80990 |
| 9000_Trades | Building Inspector | 9040 | CONST \& BLDG INSP SINGLE CERT | T40111 |
| 9000_Trades | Carpenter | 9060 | CARPENTER-A | T2031A |
| 9000_Trades | Construction Project Manager | 9070 | Construction - Project Manager | X30111 |
| 9000_Trades | Custodian | 9080 | JANITR\&CLNR,NOMAID-O | 020110 |
| 9000_Trades | Electrician | 9090 | OPERATIONAL JOURNEYMAN ELECTRN | T21110 |
| 9000_Trades | Electronics Specialist | 9100 | ELECTRONICS SPEC-A | E2072A |
| 9000_Trades | Food Service Specialist | 9110 | FOOD SERVER,NONRST-O | N30410 |


| $9000 \_$Trades | General Maintenance Technician | 9120 | MAINT \& REPAIR WKR-O | U9042O |
| :--- | :--- | :--- | :--- | :--- |
| 9000_Trades | Heavy Equipment Mechanic | 9130 | BUS/TRK MEC/DS ENG-O | U30310 |
| 9000_Trades | HVAC Technician | 9140 | HEAT/AC/FRIG MECH-O | U90210 |
| 9000_Trades | Plumber | 9150 | Journeyman Plumber | T21611 |
| 9000_Trades | Prison Industries Supervisor | 9160 | CORRECTIONAL WARDEN <br> (MIN SEC) | PCDX46 |
| 9000 _Trades | Highway Maintenance Worker | 9162 | HIGHWAY MAINT WKR-O | T40510 |
| 9000_Trades | Lead Highway Maintenance Worker | 9163 | HIGHWAY MAINT WKR-A | T4051A |
| 9000_Trades | Highway Maintenance Supervisor | 9164 | HIGHWAY MAINT. WORKER <br> SUPV. | T4051S |


[^0]:    ${ }^{1}$ 1.7.4.7(J) and 1.7.4.8(E) NMAC.

[^1]:    ${ }^{2}$ NMSA 1978 § 10-9-2.
    ${ }^{3}$ 1.7.4.12(A), (C)-(D), and (G) NMAC.

[^2]:    ${ }^{4}$ 1.7.4.12(A), (C)-(E), and (G) NMAC.

[^3]:    ${ }^{5}$ 1.7.1.7(K) NMAC.

[^4]:    ${ }^{6}$ 1.7.4.13(A) NMAC.

[^5]:    ${ }^{7}$ 1.7.4.13(B) NMAC.
    ${ }^{8}$ 1.7.4.12(L) NMAC.
    ${ }^{9}$ 1.7.4.12(C) NMAC.

